

Update Bulletin

IBM Demonstration and Start-Up Kits

July 7, 2008

Note: this Issue 2 corrects the pricing of two SurePoS 300 demo packages and revises the configuration of the SurePOS 500 integrated screen to the correct 12". Changes of significance are highlighted in red.

Take advantage of this limited-time offer that provides StoreNext ISR dealers extremely low prices on demonstration and lab kits of IBM SurePOS hardware and accessories.

The following rules apply:

- StoreNext will accept orders immediately for these products from all dealers.
- We will be able to process and ship the orders upon completion of the dealer's ISR program application process. (Dealers who are currently IBM Business Partners must also file the ISR paperwork.
- A maximum of two of each terminal type (SurePOS 300, 500 and 700) may be ordered for each full sales and support office in the dealership. Each office may therefore purchase a maximum of two SurePOS 300s plus two SurePOS 500s plus two SurePOS 700s for each full sales and support office.
- Accessories can also be ordered – see the list below.
- The demo packages are exactly the same as the product packages published in Reference Bulletin 1224 for standard sale (same PINs without the "-DEMO" suffix).
- Any products ordered for demo and lab purposes may not be sold within one year of purchase.
- Demo and lab purchases are exempt from the normal requirement that ISS45 or ScanMaster software or options be ordered with the hardware.
- Standard one-year warranty terms apply. Given the tough environment in dealer labs and demonstration circumstance, many dealers may want to upgrade the warranty to the three-year version. The extended warranty may be purchased for these units at published prices if desired.
- All pricing for these packages is Dealer Net as published in the offering list below.



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Configuration and Pricing

IBM POS Hardware

IBM POS Hardware: Demo/Lab Special Offers: Full Terminals

PIN	Description	List Price	Install Price	Maint. Price
45SP3-SK-A-DEMO 300-SK	IBM Demo SurePOS 300 Package, 2.0 Celeron/256MB/40GB/WePOS, Single-Station Printer, 15" Flat-Panel, 50-Key Keyboard, Iron Gray Includes IBM SurePOS 300 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload and power supply (items 4810-E3H, 2900); IBM Cash Drawer with distributed cable, till, insert and random lock (items 4575, 4865, 4881, 9218, 9875); IBM SureMark Single-Station printer with 3.8m P-USB cable (items 4610-TF6, 4925, 9320); IBM 50-Key Keyboard and distributed P-USB cable (items 3576, 3275), Industry-Standard 15" Flat-Panel LCD. ¶-Does not include mounting hardware for display, printer or keyboard. ¶-Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP3-SK-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$2,825		Dealer Net Price: \$812 Price Updated 7/7/2008.
45SP3-DK-A-DEMO 300-DK	IBM Demo SurePOS 300 Package, 2.0 Celeron/256MB/40GB/WePOS, Dual-Station Printer, 15" Flat-Panel, 50-Key Keyboard, Iron Gray Includes IBM SurePOS 300 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload and power supply (items 4810-E3H, 2900); IBM Cash Drawer with distributed cable, till, insert and random lock (items 4575, 4865, 4881, 9218, 9875); IBM SureMark Dual-Station printer with MICR and 3.8m P-USB cable (items 4610-DG4, 4925, 9320); IBM 50-Key Keyboard and distributed P-USB cable (items 3576, 3275), Industry-Standard 15" Flat-Panel LCD. ¶-Does not include mounting hardware for display, printer or keyboard. ¶-Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP3-DK-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$3,150		Dealer Net Price: \$961 Price Updated 7/7/2008.
45SP3-ST-A-DEMO 300-ST	IBM Demo SurePOS 300 Package, 2.0 Celeron/256MB/40GB/WePOS, Single-Station Printer, 15" IR Touch Display, Iron Gray Includes IBM SurePOS 300 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload and power supply (items 4810-E3H, 2900); IBM Cash Drawer with distributed cable, till, insert and random lock (items 4575, 4865, 4881, 9218, 9875); IBM SureMark Single-Station printer with 3.8m P-USB cable (items 4610-TF6, 4925, 9320); IBM IR Touch Display with distributed 1.8m cables (Items 4820-5G5, 2900, 3442, 4299, 5570, 9320). ¶-Does not include mounting hardware for display, printer or keyboard. ¶-Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP3-ST-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$3,450		Dealer Net Price: \$947
45SP3-DT-A-DEMO 300-DT	IBM Demo SurePOS 300 Package, 2.0 Celeron/256MB/40GB/WePOS, Dual-Station Printer, 15" IR Touch Display, Iron Gray Includes IBM SurePOS 300 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload and power supply (items 4810-E3H, 2900); IBM Cash Drawer with distributed cable, till, insert and random lock (items 4575, 4865, 4881, 9218, 9875); IBM SureMark Dual-Station printer with MICR and 3.8m P-USB cable (items 4610-DG4, 4925, 9320); IBM IR Touch Display (Items 4820-5G5, 2900, 3442, 5570, 9320). ¶-Does not include mounting hardware for display, printer or keyboard. ¶-Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP3-DT-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$3,795		Dealer Net Price: \$1096



**45SP5-ST-A-
DEMO**

500-ST

**IBM Demo SurePOS 500 Package, 2.0 Celeron/256MB/40GB/WePOS,
12" Integrated Touch Display, Single-Station Printer, 2x20
Distributed Shopper Display, Iron Gray**

\$3,425

Includes IBM SurePOS 500 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload, integrated resistive 12" dual-bulb touch display and power supply (items 4851-E14, 2900); IBM Cash Drawer with distributed cable, till/insert and lock (items 4575, 4865, 4881, 5902, 9875); IBM SureMark Single-Station printer with 3.8m P-USB cable (items 4610-TF6, 4925 and 9320); Distributed 2x20 Shopper display and cable (items 5902, 5930). ¶ Includes 1-Year Depot Warranty for all components. This product's warranty can be extended to 3 years with the purchase of W-45SP5-ST-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.

Dealer Net Price: \$855
Configuration Updated 7/7/2008.

**45SP5-DT-A-
DEMO**

500-DT

**IBM Demo SurePOS 500 Package, 2.0 Celeron/256MB/40GB/WePOS,
12" Integrated Touch Display, Dual-Station Printer, 2x20 Distributed
Shopper Display, Iron Gray**

\$3,895

Includes IBM SurePOS 500 with 256MB DDR, 40GB HDD, 2.0Ghz Intel Celeron, WEPOS preload, integrated resistive 12" dual-bulb touch display and power supply (items 4851-E14, 2900); IBM Cash Drawer with distributed cable, till/insert and lock (items 4575, 4865, 4881, 9875); IBM SureMark Dual-Station printer with 3.8m P-USB cable (items 4610-DG4, 4925, 9320); Distributed 2x20 Shopper display and cable (items 5902, 5930). ¶ Includes 1-Year Depot Warranty for all components. This product's warranty can be extended to 3 years with the purchase of W-45SP5-DT-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.

Dealer Net Price: \$1006
Configuration Updated 7/7/2008.

**45SP7-DTD-A-
DEMO**

700-D

**IBM Demo SurePOS 700 Package, Celeron 440
2.0Ghz/512MB/80GB/P-USB/WePOS, Dual-Station Printer, 15" IR
Touch Display, Distributed Configuration, Iron Gray**

\$5,669

Includes IBM SurePOS 700 with 512MB DDR, 80GB HDD, Intel Celeron 440, WEPOS preload, power supply iron gray (items 4800-E43, 2900, 2921); 5 P-USB SurePort I/O (2995), IBM Cash Drawer with distributed cable, till, insert and lock (items 4575, 4865, 4881, 9202); IBM SureMark Dual-Station printer with 3.8m P-USB cable (items 4610-DG4, 4925, 9320); IBM IR Touch Display with power supply, 3.8m cables, P-USB (Items 4820-5G5, 2900, 3442, 5570, 9320); Fillers/option (9807, 9808). ¶ Does not include mounting hardware. ¶ Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP7-DTD-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.

Dealer Net Price: \$1501

**45SP7-DTS-A-
DEMO**

700-I

**IBM Demo SurePOS 700 Package, Celeron 440
2.0Ghz/512MB/80GB/P-USB/WePOS, Dual-Station Printer, 15" IR
Touch Display, Integrated configuration, Iron Gray**

\$6,079

Includes IBM SurePOS 700 with 512MB DDR, 80GB HDD, Intel Celeron 440, WEPOS preload, power supply, iron gray (items 4800-E43, 2900, 2921); 5 P-USB SurePort I/O (2995), IBM Cash Drawer with slanted I/O, wide cover kit integrated cable, till, insert and lock (items 9875, 4861, 7210, 4580, 4865, 4881, 9202); IBM SureMark Dual-Station printer with 3.8m P-USB cable (items 4610-DG4, 4925, 9320); IBM IR Touch Display with power supply, 3.8m P-USB cable, 3.8m analog cable, fillers etc. (items 4820-5G5, 2900, 2921, 3442, 5570, 7380, 9320); No Keyboard, filler options (9807, 9808, 7226, 7236, 7241). ¶ Does not include mounting hardware for remote display. ¶ Includes 1-Year On-Site Warranty for all components except printer and display, which provide a 1-year depot warranty. This product's warranty can be extended to 3 years with the purchase of W-45SP7-DTS-A. ¶-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.

Dealer Net Price: \$1609



IBM POS Hardware

IBM POS Hardware: Demo/Lab Special Offers: Accessories

PIN	Description	List Price	Install Price	Maint. Price
IBM-7356-DEMO VGA-2	IBM Demo Second VGA Adapter (PCI Slot) and Interface, for SurePOS 300 IBM feature code 7356. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$106		Dealer Net Price: \$27
IBM-4299-DEMO STAND	IBM Demo Weighted Distributed Stand for IR Touch, SurePOS 300, Iron Gray IBM feature code 4299. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$97		Dealer Net Price: \$24
IBM-7101-DEMO TRAY	IBM Demo Retail countertop and full size cash drawer integration tray, SurePOS 500, TF6 Single-Station Printer IBM feature code 7101. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$99		Dealer Net Price: \$25
IBM-7122-DEMO TRAY	IBM Demo Retail countertop and full size cash drawer integration tray, SurePOS 500, DG4 Mult-Station Printer IBM feature code 7122. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$119		Dealer Net Price: \$30
IBM-5570-DEMO 2x20	IBM Demo P-USB Cable for 2x20 VFD Shopper Display for SurePOS 300 or SurePOS 700 IBM feature code 5570. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$54		Dealer Net Price: \$14
IBM-5961-DEMO 2x20	IBM Demo 2x20 Shopper Display, 1-Sided, P-USB, for SurePOS 300, Iron Gray IBM feature code 5961. ¶1-For demonstration and lab use only. Limit 2 per bona-fide dealer sales/support office. May not be sold within one year of purchase. IBM demonstration hardware purchases are exempt from the usual requirement that ISS45 or ScanMaster software be purchased with the equipment.	\$350		Dealer Net Price: \$88



IBM POS Hardware

IBM POS Hardware: Extended Warranty Options - SurePOS 300

PIN	Description	List Price	Install Price	Maint. Price
W-45SP3-SK-A 300SK	IBM Warranty Extension for Years 2/3, SurePOS 300 Package PIN 45SP3-SK-A Extends warranty on 45SP3-SK-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer, which is depot. The display is not covered by this warranty, and is subject to the manufacturer's warranty terms only. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$130		Dealer Net Price: \$130
W-45SP3-DK-A 300DK	IBM Warranty Extension for Years 2/3, SurePOS 300 Package PIN 45SP3-DK-A Extends warranty on 45SP3-DK-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer, which is depot. The display is not covered by this warranty, and is subject to the manufacturer's warranty terms only. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$145		Dealer Net Price: \$145
W-45SP3-ST-A 300ST	IBM Warranty Extension for Years 2/3, SurePOS 300 Package PIN 45SP3-ST-A Extends warranty on 45SP3-ST-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer and the display, which are depot. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$175		Dealer Net Price: \$175
W-45SP3-DT-A 300DT	IBM Warranty Extension for Years 2/3, SurePOS 300 Package PIN 45SP3-DT-A Extends warranty on 45SP3-DT-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer and the display, which are depot. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$190		Dealer Net Price: \$190
W-45SP5-ST-A 500ST	IBM Warranty Extension for Years 2/3, SurePOS 500 Package PIN 45SP5-ST-A Extends warranty on 45SP5-ST-A to the second and third years. Warranty terms for this specific item are depot for all items. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$140		Dealer Net Price: \$140
W-45SP5-DT-A 500DT	IBM Warranty Extension for Years 2/3, SurePOS 500 Package PIN 45SP5-DT-A Extends warranty on 45SP5-DT-A to the second and third years. Warranty terms for this specific item are depot for all items. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$155		Dealer Net Price: \$155
W-45SP7-DTD-A 700-D	IBM Warranty Extension for Years 2/3, SurePOS 700 Package PIN 45SP7-DTD-A Extends warranty on 45SP7-DTD-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer and the display, which are depot. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$245		Dealer Net Price: \$245
W-45SP7-DTS-A 700-I	IBM Warranty Extension for Years 2/3, SurePOS 700 Package PIN 45SP7-DTS-A Extends warranty on 45SP7-DTS-A to the second and third years. Warranty terms for this specific item are on-site for all items except the printer and the display, which are depot. ¶-The extended warranty MUST be ordered on the same P.O. as the POS hardware. IBM extended warranty orders cannot be accepted after the product has shipped.	\$265		Dealer Net Price: \$265

