

Update Bulletin

StoreNext Business Council Election Results

September 28, 2004

The Dealers have spoken!

Congratulations to the newly-elected Principals of the Dealer Business Council election. Nominations took place in August and voting for the five members and two alternates was completed last week. The new 2004/2006 Council members are, in alphabetical order:



Phil McCarthy

Gary Pollastro

Bill Tilson

These gentlemen will join **George Brady, David Fuller and Terry Woods**, who are starting the second year of their terms. Two alternates were also elected. Names of alternates will be announced upon a requirement for an alternate to serve.

StoreNext would also like to thank **Bob Bauer** of BMC, who has agreed to join the StoreNext Business Council for the coming year at StoreNext's request.

StoreNext thanks the many Dealers who volunteered or were nominated to serve on the Council. The many different backgrounds, dealership sizes and geographic areas represented by the new Council provides a variety that will serve to understand and represent the many facets of the questions and decisions we will have before us – and realize the tremendous business opportunity we have together.

The purpose of the StoreNext Business Council is to advance business success for all StoreNext Dealers and StoreNext. Council meetings will continue to focus on programs, futures, relationships, third parties, industry issues and trends – individual Dealer issues and product-specific enhancement priorities will continue to be managed through everyday Dealer/StoreNext account relationships.

The next Council meeting will take place October 28 and 29 in San Diego, California, with a spring meeting following next year. Other ad-hoc meetings may take place at shows or industry meetings such as NGA, FMI or MarkeTechnics.

In keeping with the Council charter, Council members will determine the primary agenda and topics to be discussed at the meetings. If desired, the Council can request a special focused discussion or presentation by StoreNext on a particular topic – StoreNext asks three weeks notice on the agenda to allow for reasonable preparation.

StoreNext will do everything possible so that this new group works for all of us. Again, our thanks and congratulations to the new Council.

To Your Success,

Tony

Antony van Leventer

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