



Partner

**People-Planner® Schedule Manager for
ISS45 and RPS/Supermarket RETAILpartners**

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We're always looking for ways that our Resellers can make some extra money on a sale. Well, at MarkeTechnics, we saw this product, and negotiated a deal literally on the spot. This is great — a neat piece of software RETAILpartners can be profitable with, easy to learn, easy to support. There's no excuse to install a system **without** this.

If you try it out, you'll be sold, and so will your customers. We were impressed enough that we're adding it to the product line for RETAILpartners. In fact, we're so sure about this that we're about to send you a free "Test Drive" copy.

For over 10 years, IMB and their People-Planner system has provided some of the industry's best and most sophisticated labor management software, but these tools have sometimes been beyond the scope and requirements of the Independent Grocer.

IMB has now released **People-Planner Schedule Manager**, a low-cost schedule editor designed to help store managers visualize their employee and labor schedules and optimize their store coverage. Although it comes at a low price, check out the features which are common only on the high-end management products:

- Full Windows™ support and interface
- Click/Point and Drag/Drop schedule editing
- Automatic inclusion of standard union rules
- Automatic break and meal scheduling
- Smart: locates conflicts and overlaps
- Schedule costs and coverage requirements are automatically and constantly tracked
- Special Skills handling: will schedule the right employees based upon predetermined skill sets
- Many standard report options
- Can interface to standard report writers (e.g. Crystal) to extend features
- Interactive "Coaches" provide on-line help and training

Along with this bulletin, you will find some IMB selling material for the People-Planner Schedule Manager. If you want some more, let us know.

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And about that “Test Drive” copy? It has a “Date Bomb” that will keep it from working after a certain date. RETAIL*partners* can register with IMB at no charge, however, and get a perpetual version for demonstration. Simply call:

Bill Prescott
IMB
1-800-462-7878 extension 138

and he’ll quickly get a non-bomb version to you.

To order People-Planner Schedule Manager for your customers, use:

PIN	Item	Price	Inst	Maint
46457/005	People-Planner Schedule Manager	\$ 595	\$ 50	\$ N/A

Discount to RETAIL*partners* on this software is 40%.

Along with this bulletin, please see Marketing Bulletin #949, our Labor Management Primer for RETAIL*partners*. You may find that the People-Planner Schedule Manager whets your (or better yet, your customer’s) appetite for labor management tools, and the information could prove handy.

To your success,

Tony

Tony van Seventer
Director: Supermarket Systems