

Partner Bulletin

StoreNext Espresso for ISS45 and ScanMaster

MB-POS-1200 Issue 10

January 17, 2011

This Issue 10 updates the line of StoreNext Espresso pricing and Fujitsu terminal configurations and withdrawing obsolete configurations. See Bulletin 1225 for the "Blue Mocha" Espresso packages based on IBM SurePOS terminal hardware. Changes of significance are noted in red.

ISS45 and ScanMaster Espresso systems are low-cost packages designed for the smaller grocer who does not need all the sophistication of the full ScanMaster or ISS45 Express or standard hardware and software.



Espresso provides dealers extremely aggressive pricing, good margins, and the ability to train, support and maintain ScanMaster or ISS45 software across your entire market, regardless of size and sophistication. From a 2-lane Espresso to a 15-lane V8/V2 installation, the core software is the same StoreNext ISS45 or ScanMaster POS.



Espresso is a special small-store configuration designed to help StoreNext dealers compete against low-end PC/Cash Drawer/Windows competitors and used equipment. It is priced lower than ISS45 or ScanMaster Express and eliminates options and capabilities that are not required by the low-end-small-store market.

Espresso packages with Fujitsu TeamPoS hardware are all "core" configurations, providing the base POS software and database; TeamPoS 3600 Core 2 Duo and Celeron terminals, cash drawer and cables; the office PC and 17" flat-panel monitor (45MTPC and SNFP17). Hubs are not included. Choose the combination of printers, keyboards, displays and scanner/scales to fill out the system. In addition:

- An "Add Lock" option has been added, enabling dealers to order cash drawers including locks using standard pricing and PINs. (This option applies to Fujitsu hardware only.)
- A new "No-PC Credit" option enables dealers to subtract the office PC and monitor from any Express/Espresso configuration and receive an instant credit on-invoice. This option applies to all Fujitsu and IBM Express/Espresso packages.

Regarding Espresso:

- Dealers can use these "core" Espresso configurations – just like at Starbucks – to build up exactly the desired concoction with StoreNext's long list of hardware and software add-ins.
- Use Connected Payments to remove even more cost from your proposals. With its outstanding value and high capability – and minimal dealer effort, Connected Payments is the right direction for small stores.
- StoreNext provides the SQL Workgroup database in all ISS45 Espresso configurations at no additional charge. One Workgroup unit is included. SQL is required for ISS45 V8.

- StoreNext provides the Pervasive database in all ScanMaster Espresso configurations at no additional charge. Pervasive is required for ScanMaster V2. **Note that additional user and workgroup licenses must be ordered by the dealer if a workstation (now licensed in the software) will be installed.**
- The big ScanMaster and ISS45 feature sets are kept intact. ISS45 and ScanMaster both have many features that demonstrate convincingly that just aren't available from your low-end competitors. For example, Advanced/Electronic Promotions are included with all new ISS45 and ScanMaster Espresso systems.
- Espresso is a great platform from which to sell up. StoreNext ScanMaster and ISS45 options, such as Connected Payments, Connected Services, PocketOffice and RBO are all available as Espresso options. Once you have your prospect's ear, you can interest them in profitable options and even the full package.
- Plenty of sizzle can be provided – options like Fujitsu's flat panel digital displays, the top-rated Epson MICR printers, Datalogic scanner/scales are at outstanding prices making this great deal even better. With the core configurations almost the peripherals are optional, so Dealers can drive costs down to bedrock.

HOW IS ESPRESSO DIFFERENT FROM THE STANDARD SCANMASTER OR ISS45 PRODUCT?

ScanMaster Espresso software – is identical to standard ScanMaster. There are no feature/function exceptions.

The ISS45 software – provided with Espresso is exactly like standard ISS45 with the following exceptions:

- Like ISS45 Express, Espresso is supplied without Controller Service replication: Espresso uses a single controller service only. Users are still safe, however, since ISS45 can still check out shoppers even without a controller due to the independence of the PoS terminal software.
- *Espresso does not offer a dual controller option.* Express does but Espresso doesn't. Users wanting dual controllers will need to order either, (i) standard ISS45 or (ii) ISS45 Express plus the Express Controller Replication Option). There is no Replication Option for Espresso.
- There is no Upgrade to Standard ISS45 available for Espresso. (This is available for Express.)
- No Bonus Coupon. (Also like ISS45 Express, available as a software option.)
- No Safe Accounting system. (Also available as a software option.)
- No family code coupon scanning validation. (Manufacturer code *is* there. To add family code validation a software option is available.)

The hardware in Espresso packages – is also different from standard hardware, but in some ways similar to Express:

- Espresso software is bundled into the packages with the hardware. The price for the package is the complete system price, including hardware and the software, operating systems, and even SQL or Pervasive licenses for ISS45 V8 or ScanMaster V2. ^{1, 2}

¹ SQL Workgroup (one unit, for MFS1) is included in all ISS45 Espresso packages.

² The Pervasive database is now included in all ScanMaster Express configurations. The number of Pervasive User and Workgroup licenses matches the number required by the Espresso configuration. Additional user and workgroup licenses must be ordered by the dealer if a workstation (one workstation is now included in ScanMaster license) will be added.



- The possible combinations of integrated and remote stands for the display are many, and these have therefore necessarily been left as options. Mounting hardware or display stands are not included.
- The standard ISS45 or ScanMaster Espresso store configuration is one back office and 17" flat-panel monitor plus a terminal in each lane. Windows "WePOS" is now shipped with StoreNext TeamPoS 3000 XL2 and POSReady is shipped with the TeamPoS 3600.
- Hardware with these core Espresso systems includes two versions of the TeamPoS 3600 controller slice with powered USB, the cash drawer and cable, office PC and 17" flat-panel monitor and ... well, I guess that's about it. Oh yes, a weights and measures sticker. In other words, just the base you need to build up whatever recipe your customer has in mind.
- Note that these core Espresso configurations contain *no* keyboards and keyboard cables. *No* printers and printer cables. *No* displays. *No* hub. *No* brackets. *No* scanner/scales. Just add whatever you need from the list of options.

SALES APPROACHES

It's not wise to propose Espresso when the user would buy or be better served by Express or the standard ScanMaster or ISS45 offering: the user won't get quite as many features, and you won't make as much margin. **But:** when Espresso fits the grocer's needs and the competitive situation, here are a few of the points you should make:

- **Track record** – in the same price range as the competition, your user gets the same industry-leading product and track record that's rolling out in major independents and large supermarket chains. With 10,000 independent grocery installations of ISS45 and ScanMaster, they are clearly the industry's leading products
- **Connected Payments ROI** – there is a very large return for grocers to use Connected Payments (or even WinEPS) instead of a low-end or stand-beside system. There's often enough savings to justify the entire system purchase with the Connected Payments deal.
- **Financing** – using a lease program, a complete 3-lane system costs less per week than a part-time clerk.
- **Really supported software** – with continuous improvements, interfaces to almost all major products, and the focus of your dealership and StoreNext carrying these products forward, you offer much more than "here's your CD..."
- **First-rate hardware** – TeamPoS 3600s share the same traditional quality and reliability as other Fujitsu TeamPoS products. Besides, the grocer can layer all the best-of-breed hardware they want onto Espresso to make this a really satisfying drink.
- **It's not a little tactical sideline** – it's your company's main line. This is the same product that your dealership focuses on, day in and day out. Your people are trained and experts.

QUESTIONS AND ANSWERS

I noticed that your configurations use the TeamPoS with powered USB. Why not the "Legacy/Combo" configuration so we can plug in RS-232 devices? The point of Espresso is to minimize cost – the P-USB configurations minimize cost, and TeamPoS Legacy/Combo pricing would be higher per lane.

What's the difference between ISS45 Espresso software and standard ISS45? Like ISS45 Express, ISS45 Espresso has a number of optional features that need to be purchased that are part of the standard ISS45 software product. These features come automatically as part of standard ISS45. In addition, however, Espresso carries the restriction that prohibits the Controller Replication Option from being ordered with it.



But can't ISS45 Espresso be upgraded to standard ISS45 just like Express? In the case of Espresso, the system cannot be upgraded to ISS45. Once it starts out as Espresso, it stays as Espresso.

What's the difference between ScanMaster Espresso software and standard ScanMaster? No difference at all. The same software loads are used. But the store cannot be enlarged past the five-terminal Espresso limit or the three-lane (ISS45) or five-lane (ScanMaster) "Mocha" limit. That's the price you pay for a lower cost up-front.

There seems to be a requirement for the Dealer to buy all the peripherals from StoreNext. Is that a question?

Yes. Why does the Dealer have to buy all the peripherals from StoreNext? With Espresso, the Dealer does not have to buy all the peripherals from StoreNext. Espresso has specifically been designed with "core" configurations where the Dealer will be able to source additional components as required to meet the market needs.

But if the Dealer doesn't buy the complete package from StoreNext, the Dealer discount is six percent less. And yes, that's a question. To be a valid and profitable partner ... blah, blah, blah ... StoreNext has to make some money on this too. With list prices so low, the extra few percent isn't going to kill your deal if you are using external sources, but the extra margin dollars is crucial to what StoreNext must have in order to afford offering this program.

How about PCs? StoreNext spends real time and effort to make sure we bring you the best PC deal we can. Naturally, you can buy cheaper, but StoreNext's PCs are certified with ScanMaster, ISS45 V8 and ISS45 V7, not to mention offering a 3-year warranty with on-site (your dealer office if you wish) repair. And this is another chunk toward Centurion, of course.

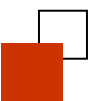
Idiots! You've done it again! Just like with Express, the pricing deltas are different lane-on-lane! It's not a straight curve! Why do you do this to me? How much time do you have to hear an explanation? It all has to do with software value not following a linear path and that we have to decelerate pricing more dramatically as you go downward in the lane count. Also, this serves to limit the big breaks (as with Express) between the largest Express system and the six-lane standard ISS45 or ScanMaster systems. The same forces are at work on Espresso. Strange, but there you are. But it's a lot more linear than it used to be.

But what do I do if I have to add a lane? We'll be happy to help - we'll send you the additional hardware and a key upgrade to the extra lane and the price will be the discounted difference between the price you're coming from and the price you're going to. The one thing we can't promise is that if much time passes, the hardware may be different, of course, than what came with the original shipment.

Will you do this for a sixth lane? No, we will not do this with Espresso. If you think the store is going to want the expansion, save everyone the heartache and have them purchase an Express system instead.

If I buy peripherals from the StoreNext Fire Sale page, does this count for the discount and for Centurion? It sure does.

So why should someone ever buy Express or standard ScanMaster or ISS45? The primary reasons are the software value of a dual system and the store's desire for future flexibility.



Configuration and Pricing

ISS45 Espresso Core Packages

ISS45 Espresso Core Packages: with TeamPoS 3604 C440

PIN	Description	List Price	Install Price	Maint. Price
45480/016 3604-1	ISS45 Core Espresso 1-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor These Core Espresso packages below include ISS45 Espresso Controller Service software license, ISS45 V8 Option license and one Unit license of Microsoft SQL Workgroup: currently shipping mid-tower office PC (45MTPC) and 17" flat-panel display for the PC (SNFP17). Each lane includes TeamPoS 3604 terminal (black) with Intel Celeron 440 2.0GHz CPU, P-USB I/O, 1GB/160GB, TP15 cash drawer and cable (fired from slice), ISS45 terminal and LAN software licenses, Windows POSReady terminal operating (pre-loaded) system license, Weights & Measures certification label. All cables enable dispersed or stacked configuration. Keyboards, Displays, Printers, Scanner/Scales, hubs and mounting hardware not included.	\$5,295	\$650	\$1,700
		Price Updated 1/15/2011.		
45480/026 3604-2	ISS45 Core Espresso 2-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor See configuration information above.	\$8,695	\$650	\$2,015
		Price Updated 1/15/2011.		
45480/036 3604-3	ISS45 Core Espresso 3-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor See configuration information above.	\$12,195	\$650	\$2,330
		Price Updated 1/15/2011.		
45480/046 3604-4	ISS45 Core Espresso 4-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor See configuration information above.	\$15,595	\$650	\$2,645
		Price Updated 1/15/2011.		
45480/056 3604-5	ISS45 Core Espresso 5-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor See configuration information above.	\$19,095	\$650	\$2,960
		Price Updated 1/15/2011.		

StoreNext Dealers enjoy the standard StoreNext POS Hardware discount schedule for StoreNext Espresso. Your discount for Espresso is the same as your TeamPoS discount level. The discount on Espresso Packages will be reduced by 6% if the keyboard and display and printer for each lane are not purchased on same sales order. Purchase of a touch-screen display fulfills keyboard and display requirements.



ISS45 Espresso Core Packages

ISS45 Espresso Core Packages: with TeamPoS 3625 Core 2 Duo

PIN	Description	List Price	Install Price	Maint. Price
45480/017	ISS45 Core Espresso 1-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$5,395	\$650	\$1,720
3625-1	<p>These Core Espresso packages below include ISS45 Espresso Controller Service software license, ISS45 V8 Option license and one Unit license of Microsoft SQL Workgroup; currently shipping mid-tower office PC (45MTPC) and 17" flat-panel display for the PC (SNFP17).</p> <p>Each lane includes TeamPoS 3625 terminal (black) with Intel Core 2 Duo 2.6GHz E5300 CPU, P-USB I/O, 1GB/160GB, TP15 cash drawer and cable (fired from slice), ISS45 terminal and LAN software licenses, Windows POSReady terminal operating (pre-loaded) system license, Weights & Measures certification label. All cables enable dispersed or stacked configuration. Keyboards, Displays, Printers, Scanner/Scales, hubs and mounting hardware not included.</p>	Price Updated 1/15/2011.		
45480/027	ISS45 Core Espresso 2-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$8,895	\$650	\$2,055
3625-2	See configuration information above.	Price Updated 1/15/2011.		
45480/037	ISS45 Core Espresso 3-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$12,495	\$650	\$2,390
3625-3	See configuration information above.	Price Updated 1/15/2011.		
45480/047	ISS45 Core Espresso 4-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$15,995	\$650	\$2,725
3625-4	See configuration information above.	Price Updated 1/15/2011.		
45480/057	ISS45 Core Espresso 5-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$19,595	\$650	\$3,060
3625-5	See configuration information above.	Price Updated 1/15/2011.		

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ISS45 Espresso Options and Platforms

StoreNext offers a set of special software options for ISS45 and ScanMaster Espresso users. Some of these are standard software features with “standard” systems but not offered with Express or Espresso packages. Standard options (e.g. Electronic Payments Interfaces, Promotion Options etc.) can also be purchased. See MB 1000 or MB 1208 for a detailed list of ISS45 and ScanMaster software options respectively.

ISS45 Espresso Options and Platforms: Options

PIN	Description	List Price	Install Price	Maint. Price
45180/033	ISS45 Express/Espresso Coupon Family Code Validation Option This software option available only for ISS45 Express and Espresso. Other standard ISS45 options are available to be added to ISS45 Express.	\$795	\$200	\$100
45180/035	ISS45 Express/Espresso Bonus Coupon Option This software option available only for ISS45 Express and Espresso. Other standard ISS45 options are available to be added to ISS45 Express.	\$495	\$200	\$100
45180/037	ISS45 Express/Espresso Safe Accounting Option This software option available only for ISS45 Express and Espresso. Other standard ISS45 options are available to be added to ISS45 Express.	\$795	\$200	\$100

ISS45 Espresso Options and Platforms: Platforms

PIN	Description	List Price	Install Price	Maint. Price
SQLW1U01L	SQL Workgroup Embedded License Unit for ISS45 SQL Workgroup does not require the Windows Server operating system, and will run on smaller operating systems such as XP Professional for example. SQL -Server- or -Standard- require a server version of Windows. ¶-One unit needed for each ISS45 Controller/File Server #1 (MFS1), MFS2, LFS (workstation) or PocketOffice. ¶-Those customers desiring to use SQL Standard edition may need to do so because of requirements from third-party software programs running on the same hardware as ISS45. If so, order the SQL Standard Embedded licenses for ISS45 by using 45455/001S and/or 45455/013S or by ordering off-the-shelf SQL. ¶-License only. Obtain media from Microsoft or StoreNext. ¶-One unit (for MFS1 controller/server) included with all ISS45 Express and Espresso configurations. Order additional units when adding MFS2, LFS/Workstations or PocketOffice.	\$150		\$50

Except where noted, StoreNext Dealers will receive the standard discounts from the StoreNext Platform discount schedule on the items in this section above.

ISS45 Espresso Options and Platforms: Hardware Options

PIN	Description	List Price	Install Price	Maint. Price
EXESNOPCC R	StoreNext Express/Espresso \$750 Credit — to remove 45MTPC and SNFPxx from the ISS45 or ScanMaster Express Configuration Use this Express and Espresso option to remove the office PC and monitor from the shipment in cases where a configuration's 45DTPC and SNFP17 monitor which is not required. The dealer will receive an immediate credit for the Dealer Net price of this credit PIN. This option can be used with ISS45 and ScanMaster Express and Espresso configurations only.	(\$750)		
	NO PC/FP	Dealer Net Price: (\$750)		
TP15LOCKOP T	StoreNext Cash Drawer Add Lock Option for Fujitsu TeamPoS TP15 Cash Drawer - per drawer or lane Substitutes Fujitsu TP15 locking drawer for Fujitsu TP15 non-locking drawer in any StoreNext Fujitsu TeamPoS package that includes cash drawers. This option can be used with Express and Espresso packages, or POS terminal packages that use Fujitsu cash drawer hardware. Configurations including part number 11001468 (black no-lock TP15) will substitute ship 11000154 (black TP15 with lock) and configurations including part number 11001467 (white no-lock TP15) will substitute ship 11000153 (white TP15 with lock). ¶-Cannot be used with IBM hardware orders or configurations. ¶-Order quantity one (1@) per lane or drawer. StoreNext will change only the number of drawers ordered for substitution via this option PIN.	\$15		
	ADD LOCK			

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Configuration and Pricing

ScanMaster Espresso Core Packages

ScanMaster Espresso Core Packages: with TeamPoS 3604 C440

PIN	Description	List Price	Install Price	Maint. Price
SM45480/016	ScanMaster Core Espresso 1-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor	\$5,295	\$650	\$1,650
3604-1	<p>These ScanMaster Core Espresso packages below include ScanMaster V2 Espresso Controller Service software license with App Pack; no other billable software options or payment interfaces are included.</p> <p>Pervasive database User and Workgroup licenses for the controller and lanes are included; if the user will be configuring a Workstation (included in the ScanMaster App Pack) an additional Pervasive User and Workgroup license must be purchased for the Workstation.</p> <p>Each lane includes TeamPoS 3604 terminal (black) with Intel Celeron 440 2.0GHz CPU, P-USB I/O, 1GB/160GB, TP15 cash drawer and cable (fired from slice), ISS45 terminal and LAN software licenses, Windows POSReady terminal operating system license (pre-loaded), Weights & Measures certification label. All cables enable dispersed or stacked configuration. Includes the currently shipping mid-tower PC (45MTPC) and the currently shipping 17" flat-panel display for the PC (SNFP17). Keyboards, Displays, Printers, Scanner/Scales, hubs and mounting hardware: not included.</p>	Price Updated 1/15/2011.		
SM45480/026	ScanMaster Core Espresso 2-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor	\$8,695	\$650	\$1,965
3604-2	See configuration information above.	Price Updated 1/15/2011.		
SM45480/036	ScanMaster Core Espresso 3-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor	\$12,195	\$650	\$2,280
3604-3	See configuration information above.	Price Updated 1/15/2011.		
SM45480/046	ScanMaster Core Espresso 4-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor	\$15,595	\$650	\$2,595
3604-4	See configuration information above.	Price Updated 1/15/2011.		
SM45480/056	ScanMaster Core Espresso 5-Lane Package, with TeamPoS 3604 Celeron 2.0, Cash Drawer and 4m Cable, Office PC and Monitor	\$19,095	\$650	\$2,910
3604-5	See configuration information above.	Price Updated 1/15/2011.		

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ScanMaster Espresso Core Packages

ScanMaster Espresso Core Packages: with TeamPoS 3625 Core 2 Duo

PIN	Description	List Price	Install Price	Maint. Price
SM45480/017	ScanMaster Core Espresso 1-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$5,395	\$650	\$1,670
3625-1	<p>These ScanMaster Core Espresso packages below include ScanMaster V2 Espresso Controller Service software license with App Pack; no other billable software options or payment interfaces are included.</p> <p>Pervasive database User and Workgroup licenses for the controller and lanes are included; if the user will be configuring a Workstation (included in the ScanMaster App Pack) an additional Pervasive User and Workgroup license must be purchased for the Workstation.</p> <p>Each lane includes TeamPoS 3625 terminal (black) with Intel Core 2 Duo 2.6GHz E5300 CPU, P-USB I/O, 1GB/160GB, TP15 cash drawer and cable (fired from slice), Windows POSReady terminal operating system license (pre-loaded, Weights & Measures certification label. All cables enable dispersed or stacked configuration. Includes the currently shipping mid-tower PC (45MTPC) and the currently shipping 17" flat-panel display for the PC (SNFP17). Keyboards, Displays, Printers, Scanner/Scales, hubs and mounting hardware not included.</p>	Price Updated 1/15/2011.		
SM45480/027	ScanMaster Core Espresso 2-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$8,895	\$650	\$2,005
3625-2	See configuration information above.	Price Updated 1/15/2011.		
SM45480/037	ScanMaster Core Espresso 3-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$12,495	\$650	\$2,340
3625-3	See configuration information above.	Price Updated 1/15/2011.		
SM45480/047	ScanMaster Core Espresso 4-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$15,995	\$650	\$2,675
3625-4	See configuration information above.	Price Updated 1/15/2011.		
SM45480/057	ScanMaster Core Espresso 5-Lane Package, with TeamPoS 3625 Core 2 Duo, Cash Drawer and Cable, Office PC and Monitor	\$19,595	\$650	\$3,010
3625-5	See configuration information above.	Price Updated 1/15/2011.		

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ScanMaster Espresso Options and Platforms

StoreNext offers a set of special software options for ISS45 and ScanMaster Espresso users. Some of these are standard software features with “standard” systems but not offered with Express or Espresso packages. Standard options (e.g. Electronic Payments Interfaces, Promotion Options etc.) can also be purchased. See MB 1000 or MB 1208 for a detailed list of ISS45 and ScanMaster software options respectively.

ScanMaster Espresso Options and Platforms: Hardware Options

PIN	Description	List Price	Install Price	Maint. Price
EXESNOPCC R	StoreNext Express/Espresso \$750 Credit — to remove 45MTPC and SNFPxx from the ISS45 or ScanMaster Express Configuration	(\$750)		
NO PC/FP	Use this Express and Espresso option to remove the office PC and monitor from the shipment in cases where a configuration's 45DTPC and SNFP17 monitor which is not required. The dealer will receive an immediate credit for the Dealer Net price of this credit PIN. This option can be used with ISS45 and ScanMaster Express and Espresso configurations only.		Dealer Net Price: (\$750)	
TP15LOCKOP T	StoreNext Cash Drawer Add Lock Option for Fujitsu TeamPoS TP15 Cash Drawer - per drawer or lane	\$15		
ADD LOCK	Substitutes Fujitsu TP15 locking drawer for Fujitsu TP15 non-locking drawer in any StoreNext Fujitsu TeamPoS package that includes cash drawers. This option can be used with Express and Espresso packages, or POS terminal packages that use Fujitsu cash drawer hardware. Configurations including part number 11001468 (black no-lock TP15) will substitute ship 11000154 (black TP15 with lock) and configurations including part number 11001467 (white no-lock TP15) will substitute ship 11000153 (white TP15 with lock). ¶-Cannot be used with IBM hardware orders or configurations. ¶-Order quantity one (1@) per lane or drawer. StoreNext will change only the number of drawers ordered for substitution via this option PIN.			

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