

## Partner Bulletin

### Nash Finch Express

MB-POS-1205 Issue 3

July 26, 2005

StoreNext Retail Technologies is very pleased to offer special versions of ISS45 and ScanMaster Express for Nash Finch members with smaller stores who need StoreNext's technology — but want it at special Nash Finch prices.

StoreNext's Nash Finch Express program provides 1, 2 and 3 lane configurations of ScanMaster and ISS45 complete with TeamPoS 2000 S terminals, TPG/Axiohm MICR printers, a mid-tower PC, 3Com hub and application software licenses<sup>1</sup> for either ScanMaster (V1 or V2) or ISS45 (V7 or V8) based on the Nash Finch member's choice. Fujitsu's top-end SmartScan9950 scanner/scale is also included for every terminal. Nash Finch grocers can select configurations with Fujitsu's highest-quality 15" flat-panel touch-screen display, or use a traditional Keyboard/Flat Panel combination.

These special Nash Finch Express packages differ from StoreNext's standard ISS45 and ScanMaster Express systems only as specified in the configurations below. Please see the current Express bulletin ([Marketing Bulletin 1100](#)) for details regarding StoreNext Express.

- These configurations and prices are specifically for Nash Finch and are available as part of the Nash Finch program for Nash Finch members only. Orders for non Nash Finch member stores will not be accepted.
- Nash Finch Retail Counselors are promoting this program directly to their retailers — in some cases the dealer will be called in only to complete the sale.
- The pricing has been specifically designed to meet grocer and competitive needs at the list prices provided. Member stores will pay these list prices, which are net of all discounts.
- Standard StoreNext Express discounts apply for dealers.
- Dealers will provide programming and training services, which are not included in the prices provided below.
- Component substitutions or deletions are not available, although additional components can be purchased at standard discounts for both the Nash Finch member store and the dealer.
- StoreNext will naturally limit configuration changes as much as possible and honor booked orders at the configuration and pricing available as of order date. However, dealers choosing to propose Nash Finch systems must be aware that proposals in the end-user decision cycle may need to change.
- These Nash Finch configurations are a limited time offer — the program is subject to modification or withdrawal at any time.

To Your Success,



---

*Anton van Seventer*

<sup>1</sup> For ScanMaster V2 the Pervasive database licenses will need to be purchased separately, and for ISS45 V8 a Microsoft Server license will need to be added. These are not needed for V1 and V7 installations — they have been left as options to minimize the base cost for Nash Finch members.

PRICING AND CONFIGURATION – NASH FINCH EXPRESS SYSTEMS

The Nash Finch packages below are configured as total systems and are targeted for use with ISS45 V8, ISS45 V7, ScanMaster V2 and ScanMaster V1. See notes in the configurations below regarding platforms component that must be purchased separately for ISS45 V8 or ScanMaster V2 installations.

PIN	Item	Member Price	Programming, Installation & Training	Maint.
Nash Finch Express Configurations with Kbd/Display				
<p>The Nash Finch Express packages below include ScanMaster or ISS45 Express Controller Service Software License, ScanMaster V2 or ISS45 V8 Option license, Acer mid-tower P4/2.8GHz/512MB package (45MTPC) or better with Windows XP Professional, 15" flat-panel display (L5EX-TA) and 3Com 8-Port dual-speed smart Hub 100/10-Base-T (3C16791A-US). ISS45 configurations include storewide ISS45 Microsoft SQL 2000 license for V8 use.</p> <p>Each lane includes TeamPoS 2000 S-Class 850MHz/128MB/40GB POS Terminal Pkg., 15" flat-panel display (L5EX-TA), Fujitsu 92M/U keyboard (45203000) and 3M cable (50275002) TPG/Axiohm 760 printer w/MICR (no flip, 45202/112) and 5M printer cable (PB600510), TeamPoS 2000 cash drawer (54258/002) and 5M cable (PB600332), Fujitsu SmartScan9950 Scanner/Scale single cable package, (459950SSS), ISS45 or ScanMaster terminal and LAN software licenses, Windows XPe terminal operating system license, Weights &amp; Measures certification label.</p> <p><b>Note:</b> Microsoft Server (required for ISS45 V8 installation) and Pervasive database licenses (required for ScanMaster V2 installation) are not included.</p>				
SM45480/N10	ScanMaster Nash Finch Express 1-Lane Package – K/D	\$ 10,995	As Quoted	\$ 2,146
SM45480/N20	ScanMaster Nash Finch Express 2-Lane Package – K/D	16,995	As Quoted	2,932
SM45480/N30	ScanMaster Nash Finch Express 3-Lane Package – K/D	23,495	As Quoted	3,718
45480/N10	ISS45 Nash Finch Express 1-Lane Package – K/D	\$ 10,995	As Quoted	\$ 2,146
45480/N20	ISS45 Nash Finch Express 2-Lane Package – K/D	16,995	As Quoted	2,932
45480/N30	ISS45 Nash Finch Express 3-Lane Package – K/D	23,495	As Quoted	3,718

Standard StoreNext Express discounts apply for Dealers.

PIN	Item	Member Price	Program- ming, Installation & Training	Maint.
Nash Finch Express Configurations with Touch-Screen				
The Nash Finch Express packages below include ScanMaster or ISS45 Express Controller Service Software License, ScanMaster V2 or ISS45 V8 Option license, Acer mid-tower P4/2.8GHz/512MB package (45MTPC) or better with Windows XP Professional, 15" flat-panel display (L5EX-TA) and 3Com 8-Port dual-speed smart Hub 100/10-Base-T (3C16791A-US). ISS45 configurations include storewide ISS45 Microsoft SQL 2000 license for V8 use.				
Each lane includes TeamPoS 2000 S-Class 850MHz/128MB/40GB POS Terminal Pkg., 15" Fujitsu D15 touch-screen cashier display package w/3.8M cables (45201/423), TPG/Axiom 760 printer w/MICR (no flip, 45202/112) and 5M printer cable (PB600510), TeamPoS 2000 cash drawer (54258/002) and 5M cable (PB600332), Fujitsu SmartScan9950 Scanner/Scale single cable package, (459950SSS), ISS45 or ScanMaster terminal and LAN software licenses, Windows XPe terminal operating system license, Weights & Measures certification label.				
<b>Note:</b> Microsoft Server (required for ISS45 V8 installation) and Pervasive database licenses (required for ScanMaster V2 installation) are not included. Shopper displays are not included.				
SM45480/N11	ScanMaster Nash Finch Express 1-Lane Package – Touch	\$ 11,015	As Quoted	\$ 2,130
SM45480/N21	ScanMaster Nash Finch Express 2-Lane Package – Touch	17,035	As Quoted	2,900
SM45480/N31	ScanMaster Nash Finch Express 3-Lane Package – Touch	23,555	As Quoted	3,670
45480/N11	ISS45 Nash Finch Express 1-Lane Package – Touch	\$ 11,015	As Quoted	\$ 2,130
45480/N21	ISS45 Nash Finch Express 2-Lane Package – Touch	17,035	As Quoted	2,900
45480/N31	ISS45 Nash Finch Express 3-Lane Package – Touch	23,555	As Quoted	3,670

Standard StoreNext Express discounts apply for Dealers.