

PRODUCT

ENCOR Pricing Quick Reference

MB-POS-1258

February 18, 2019



Use this Quick Reference table to figure and quote the pricing and migration strategy for new ENCOR systems and migrations. The complete pricing information for all ENCOR items, migration eligibility requirements is provided in detail the [ENCOR Pricing and Configuration](#) bulletin.

The easiest way to configure ENCOR is to use the [ENCOR SKIF/Order](#), which automates the pricing of entire ENCOR orders, including new licenses, pre-buys, migrations and even lab and demo systems.

Unless marked as "Net," all prices in the tables below are MRPs and discountable to Channel Partners by their NCR Channel Partner POS Application Software discounts.

ENCOR New System Licenses

ENCOR Express Licenses	MRP	Order Item	Notes
1-Lane ENCOR Express:	\$3,320	G330-0980-0001	<ul style="list-style-type: none"> Includes ENCOR Base Controller/MFS, ABO functions and POS Lane software. The MFS is usable as a Workstation, but order additional Workstations if the store needs more. ENCOR Express may be upgraded later to "Standard" if the store's need grows beyond the maximum Express count of 5 lanes.
2-Lane ENCOR Express:	\$4,100	G330-0980-0002	
3-Lane ENCOR Express:	\$5,280	G330-0980-0003	
4-Lane ENCOR Express:	\$6,680	G330-0980-0004	
5-Lane ENCOR Express:	\$8,560	G330-0980-0005	
ENCOR Standard Licenses	MRP	Order Item	Notes
ENCOR Controller:	\$4,140	G330-0999-0000	All ENCOR licenses are single controller. No dual controller support.
ENCOR Terminal (1-12):	\$1,060	G330-0998-0000	Used for the first 12 lanes and for any lanes added on later. No separate LAN charge.
ENCOR Terminal (13+):	\$720	G330-0997-0000	Used for the 13 th lane and up when ordering new store licenses only.
ENCOR Workstation:	\$600	G330-0996-0000	The MFS also serves as a Workstation, but order additional Workstations as needed.
Payments Options and Interfaces:	\$0	See ENCOR P&C	These items are no charge when used with Connected Payments.
Other POS Options and I/F:	(Same as ISS45)	See ENCOR P&C	Option and Interface offerings and prices are similar to those for ISS45.
ABO Store Base Application	[Included]		ABO Central Host/Store components and options are available separately.
ABO Central and ABO Options:	Same as ABO	See ABO P&C	ABO options and prices are the same as when purchased for stand-alone ABO.
SWM/SMS per Site:	\$556 (2019)		Fee includes ENCOR POS (all store sizes) and ABO Base. SSCO, Fuel, Loyalty, ABO Central, ABO options etc. may have separate fees. The fee indicated here applies for the 2019 top-tier (lowest per-site price) of 100+ stores, when combined with a Channel Partner's ISS45, ScanMaster and ACS site counts.

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ENCOR Migrations

ENCOR Migration Offers	Price or Percentage	Credit Item to Order	Notes:
<p style="text-align: center;">Full System/Veteran Migrations: <i>(for legacy systems originally invoiced before 2019)</i></p>	<p>\$250</p> <p>Net price to Channel Partner regardless of store lane count, including Express</p>	<p>G330-0999-Mxxx</p> <p>"Mxxx" varies according to the incumbent POS system and size</p> <p>(See the ENCOR P&C Guide for "Like-for-Like" details)</p>	<ul style="list-style-type: none"> • Provides a "Like-for-Like" ENCOR license for ISS45, ScanMaster or ACS-IR licenses invoiced before 2019. • See the ENCOR Migration Feature Table in the ENCOR Pricing and Configuration bulletin for all details and Like-for-Like eligibility. • The end user must own a valid/verified ACS, ISS45 or ScanMaster license at the site's address. SWM/SMS must be current, with the site live on Connected Payments on January 1, 2017. • Express and small-store (\$0-base) POS systems are eligible to migrate to ENCOR Express only.
	<p style="text-align: center;">100%</p> <p>of original incumbent POS application software invoice will be credited toward a new ENCOR license through 2020</p>	<p>G330-0940-0045 for ISS45</p> <p>G330-0940-00SM for ScanMaster</p> <p>G330-0940-00AC for ACS-IR</p> <p>(See ENCOR P&C Guide for details)</p>	<ul style="list-style-type: none"> • Only applies for NCR POS systems initially invoiced in 2019 or later. The credit percentage applies against the Channel Partner's initial net invoice price for the site's ISS45, ACS or ScanMaster POS application software (later add-ons, platforms, third-party options etc. are not included). • The end user must own a valid/verified ACS, ISS45 or ScanMaster license at the site's address. SWM/SMS must be current. • The 100% credit will apply for these migration purchases through 2020 only. A 50% credit will apply for these migrations starting in 2021.

Note: Rebates previously offered for ABO, RBO or "Retailix" Store/HQ back-office licenses have been withdrawn and are no longer available.

Note: Migration discounts previously offered for sites with NCR SSCO/FastLane have been withdrawn and are no longer available.