



Partner

New Leasing Options for RETAILpartners

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Fujitsu-ICL is very pleased to announce a new leasing program which can streamline the financing process for your customers with RPS/Supermarket and other Fujitsu-ICL systems.

This is an important program, designed for **RETAILpartners** with ORIX Credit Alliance, the leader in POS leasing. Unlike some other leasing programs you may have seen, this one was designed to meet the special needs of Independent retailers working with Resellers.

- Critical features include:
- Competitive rates for transactions as low as \$2,000
- Quick 24 hour response for smaller transactions with strong credit
- No maximum dollar size
- No maximum software percentage content in most cases
- Flexible payments: quarterly, semi-annual, deferred payments, skip payments
- Professional Services or Maintenance charges can be included

The program is detailed in the accompanying package from ORIX. If you are interested, call the ORIX ActionLine at (800) 925-6889. You can also discuss any questions about the program with Penny Morehouse at ORIX at (800) 368-1114, and, as always, feel free to contact me at (408) 982-3327 with your comments.

New or upgraded POS is often crucial to your users remaining competitive. We are confident that this new program can clear away many of your customers' financial obstacles to ensure a long and prosperous future.

To your success,

Tony

Tony van Seventer
Manager: Supermarket Systems

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