

Update Bulletin

ISS45 Self Checkout Live with PSI

April 11, 2002

Fujitsu is pleased to announce that the first ISS45 self-checkout system went live this morning, tightly interfaced to PSI's ACM system. The full solution is installed at Knowlan's, a six-store independent chain in the Minneapolis-St. Paul "Twin Cities" area.

"Things are going really well," according to Ed Doud, Director of Retail technology for Knowlan's. "The majority of our shoppers are really hot on it, and we're doing lots of orders. Customers are just walking up to the self-checkout and they take right to it – pretty amazing."

The store has converted three of its ten lanes to the PSI self-checkout system, using Fujitsu 9900 scanner/scales. The self-checkout lanes were converted to 7.7 WinPoS, while the remaining lanes continue to run 7.7 DOS.

"We're running Credit, Debit and EBT," said Mark Schneider of RDS Minnesota, the Fujitsu and PSI Dealer who installed the system. "And we're seeing some shoppers going through with 30 items, and another guy will go through with just a pack of gum. It's the variety of order sizes you can handle with PSI that you can't really do with the other self-checkout systems."

Schneider's team was so confident in the success of the first installation that a second Knowlan's store will go live tomorrow morning with a similar configuration.

Both Doud and Schneider were very complimentary regarding the support provided by PSI. "They've been great and it's an excellent system," said Doud.

"The PSI guys have been very cooperative – great support, and they're a real pleasure to work with," added Schneider.

The ISS45/PSI interface uses a special DLL that provides a handler layer that tightly integrates the self-checkout software to the ISS45 PoS terminal software. The shopper interacts with the PSI user-interface, and the self-checkout commands and peripherals are driven through the handlers so that all the activity is transparent to the PoS terminal and the ISS45 system. This provides an unbeatable level of full-system integration, and no dual reporting or balancing is required.

PSI expects to generally release the interface to V7 WinPoS after completion of the field trial and any additions or modifications – probably 30-60 days. The interface will be available along with the ACM system directly from PSI. A **V8** WinPoS interface using the same technology will follow.

To Your Success,

Tony

Antony van Leventer
Director: Supermarket Systems

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