

Update Bulletin

Hand-Held Terminal End-of-Service and Falcon X3 Trade-In Offer

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Issue 2a

Retalix has provided hardware maintenance on the old BASS FM4000 and other hand-held terminals for many, many years past their manufacturers' EOL dates. These repair services and contracts can no longer be provided however since the ancient replacement components are no longer available. In addition, FCC ruling 04-292 mandates that all 512 MHz devices, including the FM4000, TS2, and Telxon 719 and 960 cannot be used after December 31 of this year.

As of June 1, 2012, all remaining hardware repair agreements between Retalix and users will end for these and other hand-held radio and printer devices, and any remaining pre-paid amounts will be pro-rated and refunded directly to these service contract customers.

StoreNext is offering a special trade-in offer to help these users with the transition and to encourage purchasing the replacement terminals from StoreNext dealers. Customers purchasing a new Datalogic Falcon X3 from StoreNext via a StoreNext dealer will receive a **\$70 trade-in** by returning their old FM terminal to the dealer. Here's how it works:

- Retalix is notifying all contract customers of the service EOL for the FM terminals.
- The customer will get pricing and a sales proposal from the StoreNext dealer, including the \$70 trade-in offer for their old terminals. The valid list for the trade-in is limited to the BASS FM4000, Symbol 68xx, SPT1846 Palm Pilot, TS2, Telxon/BASS 710 and Telxon/BASS 960.
- The dealer purchases a new Datalogic Falcon X3 or X3 package from StoreNext at standard dealer net pricing (credits are provided upon receipt of the used hardware - not upon invoice). Shipment must take place before the end of September 2012.
- The customer must provide the terminal from the list above to the dealer with a copy of the end-of-service letter from Retalix. Make sure the letter is included, which is required to validate the customer.
- The dealer sends the old terminal to StoreNext with the letter. The unit must be received at StoreNext prior to October 19, 2012. The old terminal must be sent to:

Attn: Al Viti
Retalix
6100 Tennyson Parkway, Suite 150
Plano, Texas 75024
- Upon receipt of the old terminal, StoreNext will credit the dealer **\$80 per unit** (\$70 to compensate the dealer for the customer's trade-in plus \$10 to cover shipping to StoreNext).

StoreNext will credit the dealer using the following PIN:

PIN	Item	Price	Inst	Maint
FM4000TRADE	Trade-In Credit for EOS Hand-Helds against New Falcon X3	-\$80	N/A	N/A