

Reconfiguration and Repricing of **ISS45 Express**

April 13, 1999

ICL is pleased to announce the reconfiguration of **ISS45 Express** systems to include Pentium TeamPoS 5000 units. These TeamPoS terminals will be configured with a 166MHz Pentium, 16MB RAM and a minimum hard drive capacity of 2GB.

Many dealers had requested this change to keep up with pieces and parts competitors who were marketing Pentium class PCs to drive the PoS software. Of course, with standard **ISS45**, users can freely choose the type of TeamPoS processor they desire, but with *Express* only the '486 models were available up until now.

A very small "upward alleviation" in the **ISS45 Express** prices has been made to make this reconfiguration possible. The small difference will be easy to sell to your users when they understand the long-term advantages of the Pentium/TeamCom configuration for future implementation of Windows. Package configurations where TeamPoS 5000 slices are **not** included have not been reconfigured or repriced.

Administratively:

- ICL will honor all current orders on the books as of close of business April 13, 1999 for **ISS45 Express** — with current configurations and pricing. ICL reserves the right to ship any currently booked orders at their originally booked price with the Pentium units at our option
- New **ISS45 Express** orders from this point forward will be at the new prices and configurations.

Please see the updated Issue 6 of Marketing Bulletin 1100 for configuration and pricing details. Also, make sure you get the newest Wholesaler Price Configuration Worksheets from the **ISS45** Web Site, and while you're at it, pick up the latest **ISS45** news.

To Your Success,

Tony

Tony van Severter
Director: Supermarket Systems