

Update Bulletin

ISS45 and ScanMaster “Mocha™” Espresso Systems

August 8, 2005

Small-store grocers and their wholesalers are asking for a good small-store system. One with a proven track record you can believe in, one that already interfaces to everything, one that can pass Visa Compliance, one you can host-support — and one you can install and not lose sleep wondering if you’ll have to go back and pull it out in the morning. So learning from our recent success with Espresso and special full-system wholesaler packages, StoreNext now combines this into some highly-satisfying new blends that start your day right without cutting into your coffee budget.



And no matter how many you order, *these* Mochas made from ScanMaster and ISS45 won’t keep you up at night. Because anyone can make promises, but only StoreNext dealers can point to 60,000 real lanes of real systems running in over 9,000 real independent supermarkets. You know — the kind of stores where they sell *groceries*.

Just like at Starbuck’s, these products all start with Espresso, but with these new Mochas, we add the very best ingredients — the ones everyone wants. At the top end, you get the new the PSC 8200 Scanner/Scale (loaded with OmegaTek, All-Weighs, Sapphire Glass and all) plus Fujitsu D15 touch-screens and the latest TPG/Axiom A776 MICR printers. And if you just want the single-shot version, you can go instead with the standard keyboard and a flat-panel display. All the new Mocha systems are based on the rock-solid Fujitsu TeamPoS 2000 S-Class terminal — for that rich, smooth quality-and-price combination that no competitor can match.

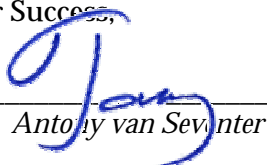
Oh – and about price: even the top-end D15 touch-screen system — complete with MICR, Magellans, server, ISS45 or ScanMaster software and all — cost the dealer under \$4,500 (maybe *well* under) per lane for a three-lane system.

As complete systems, these configurations include the StoreNext mid-tower PC, flat-panel display and 3Com hub. ISS45 Espresso (V7 or V8) or ScanMaster Espresso (V1 or V2) application software is included of course. As usual, to avoid burdening your drink with extras and cost you might not need, Pervasive database licenses (only required for ScanMaster V2) and Windows Server licenses (for ISS45 V8) are not included with the packages, although full-touch configurations *do* bundle in the necessary Microsoft SQL licenses for ISS45 V8.

And if you’re in the mood to work behind the counter and pull your own shots? All the current Espresso packages for ScanMaster and ISS45 remain available. Add your own choices like the low-cost Magellan 2300HS scanners, single-station printers, displays, fire-sale items — you name it. But when you look up at the specials board and pull out your calculator, the dealer savings on these complete Espresso “Mocha” systems will max up your margins.

No long lines to wait in either: StoreNext has all the ingredients coming in so we can serve you this month. So see our new Espresso Mocha Menu starting on the next page.

To Your Success,



Tony van Sevinster

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“MOCHA” ESPRESSO PRICING AND CONFIGURATION

The Mocha complete system packages below are configured as total systems and are targeted for use with ISS45 V8, ISS45 V7, ScanMaster V2 and ScanMaster V1. See notes in the configurations below regarding platform components that may be required for separate purchase when used for ISS45 V8 or ScanMaster V2 installations.

PIN	Item	Member Price	Program- Installation & Training	Maint.
Mocha Espresso Configurations with Kbd/Display				
The Mocha Espresso packages below include ScanMaster or ISS45 Express Controller Service Software License, ScanMaster V2 or ISS45 V8 Option license, Acer mid-tower P4/2.8GHz/512MB package (45MTPC) or better with Windows XP Professional, 15" flat-panel display (L5EX-TA) and 3Com 8-Port dual-speed smart Hub 100/10-Base-T (3C16791A-US).				
Each lane includes the TeamPoS 2000 S-Class 850MHz/128MB/40GB POS Terminal Pkg., 15" flat-panel display (L5EX-TA), Fujitsu 92M/U keyboard (45203/000) and 3M cable (50275/002) TPG/Axiom A776 printer w/MICR (no flip, 45202/122R) and 5M printer cable (PB600510), TeamPoS 2000 cash drawer (54258/002) and 5M cable (PB600332), PSC Magellan 8200 OmegaTek / All-Weights / Sapphire / package (PSC-82205-0112-003040A), ISS45 or ScanMaster terminal and LAN software licenses, Windows XPe terminal operating system license, Weights & Measures certification label.				
Note: Microsoft Server and Microsoft SQL (required for ISS45 V8 installation) and Pervasive database licenses (required for ScanMaster V2 installation) are not included.				
SM45480/M10	ScanMaster Mocha Espresso 1-Lane Package – K/D	\$ 10,995	As Quoted	\$ 2,095
SM45480/M20	ScanMaster Mocha Espresso 2-Lane Package – K/D	16,795	As Quoted	2,830
SM45480/M30	ScanMaster Mocha Espresso 3-Lane Package – K/D	22,995	As Quoted	3,565
45480/M10	ISS45 Mocha Espresso 1-Lane Package – K/D	\$ 10,995	As Quoted	\$ 2,095
45480/M20	ISS45 Mocha Espresso 2-Lane Package – K/D	16,795	As Quoted	2,830
45480/M30	ISS45 Mocha Espresso 3-Lane Package – K/D	22,995	As Quoted	3,565

Standard StoreNext Espresso dealer discounts apply.

PIN	Item	Member Price	Program- ming, Installation & Training	Maint.
Mocha Espresso Configurations with Touch-Screen				
<p>The Mocha Espresso packages below include ScanMaster or ISS45 Express Controller Service Software License, ScanMaster V2 or ISS45 V8 Option license, Acer mid-tower P4/2.8GHz/512MB package (45MTPC) or better with Windows XP Professional, 15" flat-panel display (L5EX-TA) and 3Com 8-Port dual-speed smart Hub 100/10-Base-T (3C16791A-US). ISS45 configurations also include storewide ISS45 Microsoft SQL 2000 license for V8 use.</p> <p>Each lane includes TeamPoS 2000 S-Class 850MHz/128MB/40GB POS Terminal Pkg., 15" Fujitsu D15 touch-screen cashier display package w/3.8M cables (45201/423), TPG A776 printer w/MICR (no flip, 45202/122R) and 5M printer cable (PB600510), TeamPoS 2000 cash drawer (54258/002) and 5M cable (PB600332), PSC Magellan 8200 OmegaTek / All-Weights / Sapphire / package (PSC-82205-0112-003040A), ISS45 or ScanMaster terminal and LAN software licenses, Windows XPe terminal operating system license, Weights & Measures certification label.</p> <p>Note: Microsoft Server (required for ISS45 V8 installation) and Pervasive database licenses (required for ScanMaster V2 installation) are not included. Shopper displays are not included. Stands/mountings for D15 displays are not included — see the D15 area of Marketing Bulletin 1157 for details.</p>				
SM45480/M11	ScanMaster Mocha Espresso 1-Lane Package – Touch	\$ 11,195	As Quoted	\$ 2,130
SM45480/M21	ScanMaster Mocha Espresso 2-Lane Package – Touch	16,995	As Quoted	2,900
SM45480/M31	ScanMaster Mocha Espresso 3-Lane Package – Touch	23,695	As Quoted	3,670
45480/M11	ISS45 Mocha Espresso 1-Lane Package – Touch	\$ 11,195	As Quoted	\$ 2,130
45480/M21	ISS45 Mocha Espresso 2-Lane Package – Touch	16,995	As Quoted	2,900
45480/M31	ISS45 Mocha Espresso 3-Lane Package – Touch	23,695	As Quoted	3,670

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