

Update Bulletin

Fujitsu Hardware Price Increase — October 1, 2009

August 24, 2007

Prices of several Fujitsu hardware products will increase for shipments after October 1, 2009. Products affected include Fujitsu TeamPoS 3000 XE terminals, displays, printers and other items from Fujitsu. StoreNext greatly regrets these changes, which are exclusively the result of cost increases to StoreNext for these items.

PRICE CHANGES

A new pricing bulletin including the affected products will be provided in the next few days. Anticipated price changes will affect all Fujitsu POS products, including the following:

- TeamPoS 3000 XE terminal packages – increase of approximately \$55-\$110 at Premier Dealer cost ¹
- No changes to TeamPoS 3000 XL slice pricing are anticipated
- Fujitsu DT50 Printer packages – increase of approximately \$30 at Premier Dealer cost ²
- Fujitsu D22/D25 display packages – increase of \$90+ at Premier Dealer cost ³
- Cash Drawers – increase of \$5 - \$10 at Premier Dealer cost
- Fujitsu 92U Keyboard – increase of \$10 - \$15 at Premier Dealer cost
- Express/Espresso package pricing will also increase, based on the usage and increases of the above components

IMPORTANT NOTES

- The new prices apply for all *new orders* with ship dates of October 1, 2009 or later.
- StoreNext will accept new orders at the old pricing so long as those orders ship prior to October 1, 2009.
- Orders already accepted in-house and in backlog as of August 24, 2009 will honor their original pricing.
- StoreNext will make every effort to accept orders for September delivery, but StoreNext reserves the right to decline September delivery dates if necessary based upon inventory and lead times.

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¹ This product has been enhanced to 512MB RAM and 80GB HDD from its original configuration.

² Increases are configuration dependent – black P-USB MICR/3PH units will have smallest increase of about \$30, other units (e.g. TransScan) will have larger dollar increases.

³ Increases are configuration-dependent, black P-USB units will have smallest increases around \$90 at dealer cost. Increases for packages with power supplies will be about \$120 at dealer cost.

- Special offers and bids in process that have not expired prior to October 1, 2009 will be handled on a case-by-case basis.

PRODUCT AND SUBSTITUTION ADVISORY

- StoreNext is aggressively investigating alternative products and sources of supply to minimize costs.
- Pricing and release of Fujitsu's new DV15 touch-screen display is in process. This display has an anticipated list price of \$895.
- Pricing for the Fujitsu TeamPoS 3600 is planned for publication within the next two weeks. The lowest-cost model of the TeamPoS 3600 will be similar to the new pricing of the TeamPoS 3000 XE. Initial shipment dates for the TeamPoS 3600 are likely to be in October, pending lead time and regulatory approvals.
- StoreNext is currently productizing the Fujitsu TeamPoS 3000 XL2, and will replace some models of the TeamPoS 3000 XL with XL2 models that offer lower prices or better performance/price, including Intel "Core 2 Duo" models.
- TPG Printers will likely change to special order-only status.

