

Announcement

ENCOR General Release

December 21, 2017

Dear Valued Partner,

ENCOR is NCR's new comprehensive POS software and store management solution, expressly designed, enhanced and optimized for independent grocers and regional chains.

Building upon years of success and market leadership with ISS45, ScanMaster and ACS-IR, NCR distilled the best of these store-proven applications, then fused that superb front end with Advanced Back Office (ABO) to forge a solution of unprecedented power, polish and depth.

ENCOR users will find it immediately comfortable. Top industrial designers painstakingly crafted ENCOR's sleek user interface, adapting refreshing screen concepts from already-familiar mobile technology to deliver ease and speed for cashiers and managers alike. And NCR's astonishing 100% credit for prior ISS45, ACS-IR or ScanMaster software systems purchased anytime the past six years (!) is an offer no grocer would likely refuse.

Some things don't change: Merchants still stay on top by driving down operating costs and giving shoppers a great experience. With today's accelerating pace of change, achieving that demands agility, and ENCOR delivers with new omni-commerce and third-party connections.

For more information, [visit the ENCOR Microsite](#) and get Sales and Marketing assets by logging on to your MYNCR account and accessing the Sales Asset Management applications (Products & Services / SAM) portal.

PILOT SUCCESS

Baja Ranch is an independent grocery retailer with four California stores specializing in international foods. ENCOR has been running since October 24 in four lanes with transactions (starting with two chocolate bars rung at 6:05 a.m.) continuing throughout the day reaching 959 shopper tickets with zero errors. Transactions have continued since with only a few minor background issues which were quickly mitigated.

RELEASE DATES OF ENCOR, MIGRATION TOOLS, DYNAKEY™ AND REPORTING

ENCOR entered the Controlled Deployment phase on December 6th through NCR's Premier Interact Partners BMC and RMS and is **in general release on Wednesday, December 20, 2017!**

Additionally, NCR is confident of the following ENCOR roadmap:

- **Q4 2017 | NCR ENCOR Version: 1.0.0.0**
 - **12/20/17:** NCR ENCOR General Release

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- **1H 2018 | NCR ENCOR Version: 1.0.0.1 Service Pack**
 - **February 1st:**
 - NCR DynaKey™ UX Support
- **1H 2018 | NCR ENCOR Version: 1.0.1.0**
 - **May – June**
 - Omni-Channel Decision Support Platform (ODSP) TDM 2.0 / PULSE
 - ACS-IR Migration Tools
 - ScanMaster Migration Tools
- **2H 2018 | NCR ENCOR Version: 1.0.2.0**
 - **Q4**
 - Reporting (SRR) Capability
 - Enhanced Store Balance Report
 - SmartCard WIC V.4 (ftps)
 - NCR FastLane SelfServ™ Checkout (SCO) ADK 6.0
- **ADDITIONAL ENCOR ITEMS UNDER EVALUATION FOR ROADMAP:**
 - Mobile POS
 - LPE 10.4
 - ODSP:
 - Digital Coupons
 - Digital Receipts
 - Promotion Engine Service (PES)

SEE IT LIVE!

NGA will again exhibit at the NGA Show, February 11-14 at the Mirage in Las Vegas, where ENCOR will be featured in the NCR booth #1001 with full demonstrations. [Book your demo or meeting here.](#)

Training and Certification

The Solution Authorization and the Onboarding Checklist (30-60-90 day) [can be accessed here.](#)

Pricing and Promotions

You can access several pricing and promotional packages for ENCOR [here.](#)

ENCOR Software

You can access ENCOR software [here](#) through the password protected FTP site.

We are pleased with the early success of ENCOR and are excited to bring this full solution to market. If you have questions regarding ENCOR or any details in this communication, please contact your Channel Account Manager.

Warmest regards,

The ENCOR Team

