

Update Bulletin

Connected Payments: All Subscriptions Now with P2Pe; WinEPS Support for 2014

December 5, 2013

CONNECTED PAYMENTS POINT-TO-POINT HARDWARE ENCRYPTION

All Connected Payments subscriptions can now include Retalix point-to-point hardware encryption (P2Pe) at no additional charge. P2Pe provides the strongest protection available for transaction and shopper data.

The P-2-P feature had been included with Summit, and was available also on Criterion for an additional charge. New subscriptions for Summit and Criterion – as well as the new Connected Payments “1-2-3” offering for 1, 2 and 3-lane stores – can now specify P2P hardware encryption at no additional charge.

For any existing Connected Payments or ServerEPS sites that do not currently use P2Pe, this function can be added via a Connected Payments Subscription Change Order, which is available as part of the [Connected Payments Subscription Agreement package](#) or the Change Order ([Exhibit CO available separately](#)). Specify the appropriate PIN below to add Connected Payments Point-to-Point encryption to the site capabilities via the Change Order:

PIN	Item	Price
SCP-P2P-S-01	Retalix Connected Payments P-2-P Hardware Encryption Option for Summit (01)	\$ 0
SCP-P2P-C-01	Retalix Connected Payments P-2-P Hardware Encryption Option for Criterion (01)	\$ 0
SCP-P2P-123-01	Retalix Connected Payments P-2-P Hardware Encryption Option for 1-2-3 (01)	\$ 0

Connected Payments P2Pe is supported on new Equinox L5300 and L5200 payment terminals, and the necessary P2Pe key is provided at no charge (HY-930220-115) with new payment terminal orders. Support for the Retalix P2Pe key is also available now for the legacy Equinox/Hypercom L4250 and L4100 devices.¹

Existing PIN pads without the Connected Payments P2Pe key require Equinox Remote Key Injection (RKI) to inject the payments terminal. In this case, order HY-930216-115 using your P.O. and the standard [RKI Order Form](#).

The new pricing sheet summarizing the Connected Payments subscription offerings is attached.

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¹ Some early models may need manual upgrading to overcome memory limitations. See the technical documents on this topic.

WINEPS SOFTWARE SUPPORT FOR 2014

After review, continued software support for WinEPS will be available for 2014. No sunset date for WinEPS support has been established. As the WinEPS installed base decreases in favor of Connected Payments, however, the support cost per WinEPS site will continue to increase.

While 2014 SMS for Retail POS applications such as ISS45 and ScanMaster are being held at 2013 rates, the WinEPS list and net dealer price for SMS will increase by \$25 per quarter as of Q1 2014:

PIN	Item	List Price	Dealer Cost
45000/099	WinEPS SMS Per Store Per Quarter	\$ 250	\$ 175

WinEPS software continues to be certified as PCI compliant, but WinEPS cannot support point-to-point encryption since the direct communication to payments processors is carried out unencrypted. At one time this may not have been a concern, but regardless of certifiability under PCI, any data transmitted “in the clear” puts retailers and their shoppers at immediate risk.

With PCI’s latest announcements regarding P2Pe, it is clear that all WinEPS users will benefit by scheduling a conversion to Connected Payments/ServerEPS. Especially given today’s evolving security landscape, Retailix strongly recommends the use of hardware P2Pe to provide the utmost in security.

The inclusion of P2Pe capabilities with all Connected Payments subscription packages – now including Criterion and 1-2-3 as well as Summit – provides these crucial benefits, and at less cost than ever before.



Connected Payments

Offerings and Prices for Retalix POS

CONNECTED PAYMENTS CRITERION PACKAGE

- Includes in-store OpenEPS and hosted Connected Payments components
- Software maintenance and support
- Connected Payments Point-to-Point Hardware Encryption (requires Connected Payments P-2-P key on PIN pad)
- POS payments interface for compatible Retalix and NCR POS solutions
- Credit-to-debit conversion
- Signature capture option (ScanMaster or ISS45 store-level only: host storage requires Summit package)
- Electronic check conversion option (ECC/ECA)
- Centralized electronic payments journal and reporting
- BIN file service
- Retalix Connected Services Report Viewer for supported POS solutions

CONNECTED PAYMENTS SUMMIT PACKAGE

- Includes all Criterion Package items
- Centralized signature and receipt storage/retrieval of credit transactions (13 months)
Storage can be expanded optionally to include centralized ECC receipts and signatures, debit receipts and EBT receipts (13 months)
- Online WIC EBT option and interface (electronic/on-line/mag-stripe/eWIC, in applicable states)
- Gift card option and interface (Blackhawk etc.)

SPECIAL PRICING FOR SMALL STORES

- Stores with five or fewer lanes qualify for the reduced prices below on Summit and Criterion packages
- Stores with three or fewer lanes may select the 1-2-3 Transaction-Based Pricing that provides the Criterion Package with transaction types limited to (1) Debit, (2) Credit and (3) standard EBT only

SUBSCRIPTION PRICING SUMMARY		
OFFERING	CRITERION PACKAGE	SUMMIT PACKAGE
Subscription - Standard Stores	\$35 (SCP-CRI-N-L-01)	\$50 (SCP-SUM-N-L-01)
Subscription - Small Stores	\$30 (SCP-CRI-N-S-01)	\$40 (SCP-SUM-N-S-01)
Fuel Site Option (requires store site)	\$10 (SCP-FUEL-01)	\$10 (SCP-FUEL-01)
Online WIC EBT (eWIC) Option	\$10 (SCP-EWIC-CRI-01)	N/C (SCP-EWIC-SUM-01)
P-2-P Hardware Encryption Option	\$0 (now included at n/c)	N/C (SCP-P2P-S-01)
Enhanced Receipt Storage Option	N/A	\$5 (SCP-SIG-01)
Transaction-Based Pricing	\$5 + .03/transaction	\$5 + .04/transaction
1-2-3 Transaction-Based Pricing	\$5 + .02/transaction	N/A
Setup service charges: \$150 per store; \$75 additional for Fuel site		

Prices are weekly subscriptions in effect as of January 1, 2014