



## Update

- **Orion 9500 Scanner/Scale Withdrawn**
- **Series 9900 Scanner/Scale News**

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Issue 2

### ORION 9500 WITHDRAWAL

Fujitsu Transaction Solutions, Inc. hereby notifies our Dealers that the Orion 9500 Scanner/Scale has been withdrawn from sale. No further orders will be accepted. Spare and replacement parts for the Orion9500 will continue to be available.

All **ISS45 Express** packages that have heretofore included the 9500 will now be shipped with the 9900. There are no **ISS45 Express** or series 9900 pricing changes.

Fujitsu will contact any Dealers with Orion 9500 orders in process if the delivered product must change to the 9900.

A new version of Marketing Bulletin 1085 has been posted to the Dealer Web Site with the notation that the Orion 9500 has been withdrawn.

### SERIES 9900 NEWS

Dealers will be pleased to learn the following 9900 news:

- Redesign of the 9900 pre-amp was completed in November, and a (1) free upgrade or (2) a parts swap program with a \$50 rebate per scanner are available to all Dealers for units shipped with the old pre-amp design. Performance is dramatically improved with the upgraded board.
- All performance-oriented firmware modifications have been cut into production. A couple of new firmware features (not performance-oriented) are currently in development and will be cut into production when complete. Existing scanners can be quickly upgraded via download.
- Documentation updates — another update of the programming labels has been completed. If you don't already have the updated/corrected labels, you will soon.
- A major U.S. chain recently completed a thorough competitive productivity test of the 9900 versus the Magellan SL and the NCR 7872 under controlled conditions in a live store. According to the user, all three of these scanners delivered virtually identical performance, and the store clerks were very happy with the 9900's usage characteristics.
- Production process improvements at Fujitsu's manufacturing facility will continue to push the quality and performance of the 9900 higher throughout its life cycle.

To Your Success,

*Tony*

*Tony van Seventer*  
*Director: Supermarket Systems*

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