

Announcement

ENCOR POS Revival!

Special NCR POS Hardware Discounts with ENCOR

February 18, 2019

Revive the POS hardware in your ENCOR stores and boost your profits in 2019!

NCR's **ENCOR POS Revival** gives you dramatic savings with extra discounts on NCR terminals and peripherals. Save up to **\$519** per lane on NCR's best when you combine ENCOR with a POS hardware refresh.

REVIVAL SAVINGS

When you purchase new ENCOR licenses or migrate your ISS45, ACS/ACS-IR or ScanMaster systems to ENCOR, take full advantage:

- **4% additional discount** — on top of your usual discount percentage on RealPOS XR6, XR7, XR7 Plus and XR8 terminals sold with ENCOR. **Saves \$86 – \$147ⁱ** per terminal.
- **5% additional discount** — when your e-box order **also** includes NCR touch-screen or DynaKey displays, multi-station printers or RealScan 78xx scanner/scales. An XR7 or XR7 Plus counts as both an e-box and a display. **Saves \$157 – \$354 per laneⁱⁱ** on the e-box and peripheral.
- **6% additional discount** — on your qualifying NCR POS hardware orders when they also include **two** or more NCR peripherals along with the e-boxes. Choose touch-screen or DynaKey displays, multi-station printers or RealScan 78xx scanner/scales (with the XR7 or XR7 Plus counting as both an e-box and a display). **Saves \$268 – \$519 per laneⁱⁱⁱ**
- **Then: Save even more** — because your extra Revival discount applies to the rest of your order too. You'll also get the special Revival discount on the NCR cash drawers, options and accessories you order for installation in the ENCOR site.

MAKING THE ENCOR POS REVIVAL WORK FOR YOU

- **Dates** — applies to new NCR hardware orders starting **February 18, 2019**, from ScanSource or BlueStar placed by **December 6, 2019** with requested shipment by **December 31, 2019**.
- **ENCOR Confirmation requirement** — each Revival order to ScanSource or BlueStar must be accompanied by the NCR confirmation for the ENCOR license order for the site where the hardware will be installed.
 - Orders for new ENCOR systems, ENCOR Migrations and pre-buys all qualify for the Revival discount.
- **Everything is discounted** — all the qualifying NCR hardware on your P.O. will be discounted by the same Revival percentage. Any non-discountable or ineligible items must be placed on a separate P.O. where the Revival discounts don't apply.
- **Same site requirement** — all the NCR POS equipment on your hardware P.O. to ScanSource or BlueStar may be deployed only at the specific, single site where the ENCOR order from your confirmation will be installed. This means:
 - Any hardware that won't be installed at the site from the ENCOR order confirmation may not be included on a Revival P.O.

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- Use a separate hardware purchase order for each store. Do not combine stores on one hardware P.O. to ScanSource or BlueStar.
- The order quantity for any item on the hardware P.O. may not exceed the lane count of the ENCOR system from the ERP confirmation for which the hardware is being ordered and will be installed.
- **Certified hardware** — all Revival orders must include XR6, XR7, XR7 Plus or XR8 terminal configurations that are certified with ENCOR. All displays, printers and scanner/scales on your Revival P.O. must be certified with ENCOR, or roadmapped for ENCOR certification.
 - See the [NCR POS hardware Pricing and Configuration](#) bulletin for compatibility information.
 - Additional hardware classes and items will be added as ENCOR is certified with them.
- **No double-dipping** — the additional discounts provided with this offer can apply only against the full MRP/List Prices of the NCR products. This offer cannot be used in conjunction with any other programs, special pricing, or Exceptions of any kind.
 - If you're using special pricing from a different program or Exception, use a separate purchase order to buy it. Do not mix the POS Revival discounts with any other programs on a P.O.
- **No retroactive effect** — orders under this program cannot be retroactively applied to orders already shipped. But Channel Partners may amend unshipped orders in process to modify the discounts that would otherwise qualify for this program.
- **Add the ENCOR discount item** — to your order. The appropriate \$0 item is required to receive the discount.
 - Use 9678-ENRV-0004 for orders qualifying for the additional **4%** Revival discount
 - Use 9678-ENRV-0005 for orders qualifying for the additional **5%** Revival discount
 - Use 9678-ENRV-0006 for orders qualifying for the additional **6%** Revival discount

PID / PIN	Item	Price
9678-ENRV-0004	ENCOR Revival POS Hardware Extra Discount, E-box Only — 4% <small>Add this item to qualifying NCR POS Revival hardware purchase orders to ScanSource or BlueStar. This item applies for orders including a certified e-box only, without peripherals.</small>	N/A
9678-ENRV-0005	ENCOR Revival POS Hardware Extra Discount, E-Box + 1 Peripheral — 5% <small>Add this item to qualifying NCR POS Revival hardware purchase orders to ScanSource or BlueStar. This item applies for orders including a certified e-box plus one qualifying display, printer or scanner/scale item per lane. The display on integrated XR7 or XR7 Plus e-boxes counts as a display for this discount.</small>	N/A
9678-ENRV-0006	ENCOR Revival POS Hardware Extra Discount, E-Box + 2 Peripherals — 6% <small>Add this item to qualifying NCR POS Revival hardware purchase orders to ScanSource or BlueStar. This item applies for orders including a certified e-box plus two qualifying display, printer or scanner/scale items per lane. The display on integrated XR7 or XR7 Plus e-boxes counts as a display for this discount.</small>	N/A

ⁱ **\$86** savings calculated from additional 4% discount on XR6 Celeron/HDD configuration package.

\$147 savings calculated from additional 4% discount on XR8 Core i5 configuration package.

ⁱⁱ **\$157** savings calculated from additional 5% discount on XR6 Celeron/HDD package with 7167 printer.

\$354 savings calculated from additional 5% discount on XR8 Core i5 package with RealScan79 scanner/scale package.

ⁱⁱⁱ **\$268** savings calculated from additional 6% discount on XR6 Celeron/HDD package with 7167 printer and 5967 touch-screen package configuration.

\$519 savings calculated from additional 6% discount on XR8 Core i5 package with RealScan79 scanner/scale package and 5954 DynaKey package configuration.