

## Update Bulletin

July 6, 2003



Woody Allan said famously that “80 percent of success is just showing up.”

If that’s true, then the other 20 percent must be “looking around,” so we looked around Fujitsu’s Foothill Ranch warehouse and found some things that Dealers might be able to make some use of at deep discounts.

But *you’ve* got to show up and look around too. If you truly want 100% success, you need to stop by StoreNext’s Dealer Web site and check out our new **Fire Sale Page** and see what’s there for you. All items are first-ordered (that would be via Mr. Bellamy, of course) first-served, and all prices published are Dealer Net.

This first time only, we’ll give you a couple hints about the current items you can find right now. For example, think about:

- Oneac 300VA UPS with 4 Outlets. This is one of Oneac’s traditional top-of-the line models, and even better this one comes with the Dual Battery for extra-long power-out support of terminals. With a Dealer net of **\$150** you’ll want to grab a few of these, since the regular price is almost \$500.
- TeamPoS 2000 600 MHz Pentium III slices – this happens to be the compact chassis model, and it has 128 MB RAM, 20GB HDD, and TeamPoS OEM Windows2000 Professional. This one’s only **\$1,050** – against a list price of \$3,250 – but to be completely honest, there’s a string attached to this one called “Mayday!Exchange.” These units are available for Mayday!Exchange deals only, and the \$1,050 is the net price to the Dealer after the trade-in of the old TeamPoS 5000. In this case, StoreNext will allow a \$500 Mayday!Exchange value. This represents an excellent value for your users, since Dealer Net is just about the same price as for the 566MHz Celeron, plus there is no waiting for stock since these are available immediately. (See [Marketing Bulletin 1189](#) for complete information about Mayday!Exchange.)

Besides these two, there are several other items on the **Fire Sale Page** for you to think about for new sale or for stocking your back room repair facility. But don’t think too long since quantities are limited to stock on hand.

And don’t forget to show up – and look around. Fire Sale items will come and go from this page without notice. To get to StoreNext’s Fire Sale Page, go to [www.StoreNext.com/Dealer](http://www.StoreNext.com/Dealer) and see the Fire Sale Page menu item on the left with the other Information and Docs.

To Your Success,

***Tony***  
Antony van Leenter

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