

Three New Wholesale Agreements for ISS45 Dealers

June 20, 2001

Fujitsu Transaction Solutions is pleased to announce the completion of three additional new wholesalers agreements with that will help ISS45 Dealers sell into their members.

AFFILIATED WHOLESALER FOODS, AMARILLO, TX

Affiliated has about 450 member stores in the Southwest, including Texas, New Mexico, Oklahoma, Kansas, Colorado and Arizona. Affiliated will endorse and promote the ISS45 system and other Fujitsu hardware and software products.

Please contact Tim Terry at Affiliated Wholesale Foods at 806-372-3851 or at tterry@afiama.com.

ASSOCIATED GROCERS, INC., BATON ROUGE, LA

Associated provisions almost 375 independent grocers in the South and Southeast, in Louisiana, Mississippi, Arkansas and Texas. Associated will help Fujitsu and ISS45 Dealers to sell and promote ISS45 and our other products.

Please contact Emile Breaux in Baton Rouge at Affiliated Food Stores, Inc., Norfolk, NE at 225-769-2020 x335 or at ebreaux@agbr.com.

AFFILIATED FOOD STORES, INC., NORFOLK, NE

Affiliated Foods is an important wholesaler in the Midwest, serving 850 independent grocers in Nebraska, Kansas, South Dakota, North Dakota, Iowa and Missouri.

About 20 Affiliated stores have already converted to ISS45 under our agreement for Affiliated to promote Fujitsu hardware and software products, including ISS45.

Our contact in Nebraska is Kevin Edic at 402-371-0555 or at kedic@afnorfolk.com.

K.C. Potts, Fujitsu's wholesale warrior, vows to continue his scorched-earth march through the North American wholesaler community, establishing corporate wholesaler endorsement, promotion, sales support, and leading to faster selling cycles for Dealers selling ISS45 into their independent grocery members.

To Your Success

Tony

Tony van Seenter

Director: Supermarket Systems

This document and information are supplied to Fujitsu Transaction Solutions personnel and third parties to assist them in doing business with Fujitsu. They are not to be used or distributed for any other purpose.

Fujitsu Transaction Solutions, Inc. endeavors to ensure that the information in this document is correct and fairly stated, but does not accept liability for any error or omission.