

Update Bulletin

Special Fujitsu Session Sunday at ICRDA/SDA

June 14, 2002

Fujitsu will be holding a Dealer Special Session on Sunday, August 4 at Caesars Palace – the site of the ICRDA/SDA Focus Advantage 2002. We'd greatly appreciate your including this meeting in your travel plans for a Saturday night stay-over.

The Session will start at 8:00-9:00 AM with a Continental Breakfast, with the meeting immediately following from 9:00-5:00, with lunch included.

This year's Dealer Special Session will focus on new products and programs, how to sell them, our marketing plans for them and how they fit into the full solution Dealers need for profitable operations in the future. Although we plan some demonstrations for illustration purposes, this

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year's Special Session is designed for Dealer/Owners and your Sales/ Marketing staff. It will not be a technical or support training session.

Some of the important topics will include the new ISS45 Fuel option, the full (at last) Dealer release of the Electronic Shelf Labels, **V8** Accounts Receivable, release of Corema for Dealer sales, Self-Checkout and other key topics to help you plan your mid-term business directions.

Retail Technology is not a crap-shoot – but if you bring your dice, Fujitsu can load 'em up so you'll roll sixes for the next year.

So we don't run out of food, please RSVP to Pat, Larry or Jim with the number of folks you'll be bringing to the session – like all the best tables at Vegas, this one's No-Limit.

To Your Success,

Tony

Antony van Heenter
Director: Supermarket Systems

PS: Fujitsu's official ICRDA/SDA Dealer Meeting will take place Monday evening 5:00-6:15 PM with our annual Dealer Cocktail Party immediately following. Bernard has promised to attend ... but he did that last year, and look what happened.