

ANNOUNCEMENT

ABO Companion Back Office Special Pricing

June 12, 2014

NCR now offers ABO to Channel Partners at a special price when purchased with new ACS, ISS45 or ScanMaster POS system licenses. Effective immediately, the ABO companion back office system can be added for **\$995** Channel Partner net price.

This is not “ABO Lite” or a limited version in any way. Normally priced at \$4,495 MRP, this ABO companion license completes a fully integrated Advanced Checkout / Advanced Back Office system including DSD and all the other standard ABO features. New LPINs for ordering these ABO companion licenses at the special prices are provided below on Page 2.

The special \$995 ABO companion back office price applies only to new POS buys, including:

- New ACS, ISS45 or ScanMaster system licenses.
- ACS small-store licenses and ISS45 or ScanMaster “Express” licenses.
- Upgrades to ACS 7.0 from ACS-IR or earlier ACS releases.
- POS system migrations among ScanMaster, ISS45 or ACS systems (for example, ScanMaster→ACS migrations or ISS45→ScanMaster migrations).
- POS license transfers, relicenses, ISS45 V7→V8 upgrades and POS license reactivations are not considered “new” POS licenses and do not qualify for the special price.
- Valid only when the qualifying POS software purchase is made under standard terms, conditions, pricing and discounts. This companion ABO offer does not apply in cases of special promotions or exception pricing unless expressly authorized in the promotion or price exception.

THE FINE PRINT

- **Small stores** – when small-store POS versions are purchased, the small-store license for ABO will be provided. Central Host and other ABO options are not included. Use the ABO companion license LPINs provided below.
- **ABO software maintenance (SWM)** – is required. The SWM price quoted is the annual rate that will be invoiced to the Channel Partner by NCR for Level 3 and Level 4 support. Level 1 and Level 2 support must be provided by the Channel Partner to the end user: direct end-user support from NCR is not available for the ABO system.
- **Not transferrable** – ABO companion licenses are non-transferable – these companion licenses may be used only in the same site in which the qualifying ACS, ScanMaster or ISS45 POS software was installed.
- **Ordering** – Channel Partners should order the companion ABO software at the same time and from the same location from which the qualifying POS license is ordered. ACS/ABO can be ordered from either ScanSource or Plano Order Entry, and Channel Partners may order these items from Plano Order Entry with no differentiation of price.
- **Prices** – are Channel Partner net. The \$995 price is not discountable. For reference, the list prices (MRP) are the same as for the standard (non-companion) ABO products.

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LPINS FOR ABO COMPANION LICENSES

Use the LPINs below to order the ABO companion store level licenses. The same ABO LPINs are used to order companion ABO with ACS, ScanMaster and ISS45. These LPINs can be ordered *only* at the same time as the qualifying new POS system license. Other ABO options may be added at standard prices and discounts.

LPIN	Item	Price	SWM
NCR-G370-3623-CMPN	<p>NCR ABO Advanced Back Office Store Level Application, Large Store (6+ POS Lanes), New Companion License</p> <p>Configuration Notes: This LPIN can be used only to add ABO to POS system license orders for new ACS, ScanMaster or ISS45. Use this LPIN for companion ABO orders for sites with 6+ lanes, and use instead PIN NCR-G370-3624-CMPN for 1-5 lane stores. For stand-alone orders that do not qualify for this special companion pricing (without new POS license purchases) use instead NCR-G370-3623-0000, which provides the identical functions and capabilities.</p> <p>¶The ABO system is currently available for ISS45 V7 and V8 (CD), ScanMaster, ACS-IR and ACS 7.0. The ISS45 V8 interface for the store-level ABO back office is available under Controlled Deployment as of Q2 2014 and will move to General Release when completed.</p> <p>¶Can be used with new POS licenses, including small store licenses ISS45 or ScanMaster Express, and system migrations among ACS, ISS45 and ScanMaster. Not valid for existing sites, license transfers, reactivations or relicenses, or in any site other than the one in which the companion POS software is installed. Not valid for special promotions or exception pricing unless expressly authorized in the promotion or exception document.</p> <p>¶The software maintenance (SWM) price quoted is the annual rate that will be invoiced to the Channel Partner by NCR for Level 3 and Level 4 support. Level 1 and Level 2 support must be provided by the Channel Partner to the end user: direct end-user support from NCR is not available for the ABO system. Channel Partners may consider multiplying the Level 3 - Level 4 SWM from NCR by 1.67 to account for the Channel Partner's own Level 1 - Level 2 services to thereby develop prices for end-to-end software maintenance and support.</p>	<p>\$4,495</p> <p>Channel Partner Net: \$995</p>	\$468
NCR-G370-3624-CMPN	<p>NCR ABO Advanced Back Office Store Level Application, Small Store (1-5 POS Lanes), New Companion License</p> <p>Configuration Notes: This LPIN can be used only to add ABO to POS system license orders for new ACS, ScanMaster or ISS45. Use this LPIN for companion ABO orders for sites with 1-5 lanes, and use instead PIN NCR-G370-3623-CMPN for 6+ lane stores. For stand-alone orders (without new POS license purchases) use instead NCR-G370-3624-0000, which provides the identical functions and capabilities.</p> <p>¶The ABO system is currently available for ISS45 V7 and V8 (CD), ScanMaster, ACS-IR and ACS 7.0. The ISS45 V8 interface for the store-level ABO back office is available under Controlled Deployment as of Q2 2014 and will move to General Release when completed.</p> <p>¶Can be used with new POS licenses, including small store licenses ISS45 or ScanMaster Express, and system migrations among ACS, ISS45 and ScanMaster. Not valid for existing sites, license transfers, reactivations or relicenses, or in any site other than the one in which the companion POS software is installed. Not valid for special promotions or exception pricing unless expressly authorized in the promotion or exception document.</p> <p>¶The software maintenance (SWM) price quoted is the annual rate that will be invoiced to the Channel Partner by NCR for Level 3 and Level 4 support. Level 1 and Level 2 support must be provided by the Channel Partner to the end user: direct end-user support from NCR is not available for the ABO system. Channel Partners may consider multiplying the Level 3 - Level 4 SWM from NCR by 1.67 to account for the Channel Partner's own Level 1 - Level 2 services to thereby develop prices for end-to-end software maintenance and support.</p>	<p>\$3,295</p> <p>Channel Partner Net: \$995</p>	\$468