

Update Bulletin

ScanMaster Espresso™ and ISS45 Espresso™

March 8, 2005

- Now with Even Lower Prices
- Now with TeamPoS 2000 S-Class



StoreNext is very pleased to announce *ScanMaster Espresso*. These new ScanMaster configurations provide dealers with ultra-competitive ScanMaster system pricing in 1-5 terminal configurations based on the new Fujitsu TeamPoS 2000 S Class. Dealers can order configurations for ScanMaster V1 or V2.



StoreNext is also making the following changes in StoreNext's Espresso system program:

- **TeamPoS 2000 S-Class** – StoreNext is introducing new Espresso configurations using TeamPoS 2000 S-Class controller slices. Original Espresso configurations provided a "TeamPoS terminal" – no particular TeamPoS terminal slice specification was guaranteed other than it was suitable to operate the system. These new configurations will always use the TeamPoS 2000 S-Class terminal. The new S-Class configurations are available immediately.
- **\$300-per-Lane Lower Pricing** – List prices for the new S-Class Espresso configurations are lower in price across the board.¹
- **Old Espresso Configurations Phased Out** – The new S-Class Espresso systems are available immediately. StoreNext will honor all ISS45 Espresso systems orders at original prices and discounts for orders entered on or before March 31, 2005. StoreNext will *only* accept orders for the new S-Class Espresso configurations after March 31. StoreNext will not re-price or re-discount orders in-house for the old configurations.
- **Dealer Discount** – Effective immediately, the maximum dealer discount for ISS45 (and ScanMaster) Espresso will be the same discount as for TeamPoS terminals.¹

Please see the new issues of [Marketing Bulletins 1206 and 1157](#) for details about the TeamPoS 2000 S-Class, and the new issue of [Marketing Bulletin 1200](#) for complete details on ISS45 and ScanMaster Espresso. Standard ScanMaster configuration and pricing is provided in [Marketing Bulletin 1208](#).

To Your Success,

Tony

Antony van Beenter

¹ S-Class Espresso configurations only. Orders in-house for original ISS45 Espresso configurations will not be re-discounted or re-priced.