

Update Bulletin

Mayday!Exchange — The Sequel, Part II

May 18, 2004

It's May first – and with all the new TeamPoS and ISS45 software products, StoreNext is upgrading Mayday!Exchange to provide even larger and more comprehensive savings. *StoreNext is now offering discounts and credits of up to \$900 per lane, plus \$500 off PocketOffice and PC discounts too.*

Mayday!Exchange was first announced in 2003 to help existing ISS45 users get ready for the new GTIN and DUKPT industry standards. This original Mayday!Exchange had a Connected Services requirement. The requirement is no longer in force, and some important new products have been added that the original Mayday!Exchange did not include. Since you are “touching the store” with the hardware upgrade, it's also the right time to install PocketOffice and Connected Services too – and Mayday!Exchange now makes it really easy for you to do that.

Propose the whole package and really help the store:

- Start with the new ultra-performance TeamPoS “M” machines – the fastest and most powerful in PoS – and get up to \$800 per lane exchange credit just for the hardware. ¹
- Add a Connected Services subscription and get *another* \$100 per lane against the grocer's Connected Services subscriptions. Valid for all Connected Services applications, like the new Trax loss prevention and Connected DSD, as well as C-STAR and CIH.
- Now is the time to put in PocketOffice – make sure the grocers have something really new they can hold in their hands to show for the big upgrade. Propose it every time with a \$500 discount off list from StoreNext. Don't forget, PocketOffice already has GroceryDashboard™ and Q-Buster and Remote Cashier Monitoring plus Item Management and Shelf Audit. Roving Master is almost here and Remote Manager Authorization is coming this summer to an iPad ... *very* near you.
- You may as well upgrade the back office too, and get \$100 off per PC/Server/Controller from StoreNext.

This offer is particularly important for grocers who implemented ISS45 early-on, since it goes a long way to protecting their investments in TeamPoS 5000 hardware that by now may be almost a decade old. These changes are needed to support the WinPoS versions of ISS45 which are 14-digit compliant. The old DOS version of the PoS software could not be made to support 14-digit barcodes.

The updated [Mayday!Exchange Reference Bulletin](#) provides all the details.

To Your Success,

Tony

Antony van Leventer

¹ Includes dual displays and printer exchange.