



Update

NCR to do their Dealer Business through ScanSource

November 7, 2000

For many years, Fujitsu-ICL and NCR have been locked in battle for the Independent Grocery business. This trench warfare has been carried out Dealer by Dealer, Wholesaler by Wholesaler, Grocer by Grocer — decade after decade.

But it now appears that Fujitsu-ICL's continued commitment to this tough business is no longer matched by that of our longtime competitor. As ourselves we forge upward to strengthen our Dealer network, and our Dealer relationships and partnerships, NCR has evidently chosen the opposite direction.

Please see the attached Press Release from NCR and ScanSource.

To Your Success,

Tony

Tony van Seventer

Director: Supermarket Systems

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SCANSOURCE AND NCR REACH DISTRIBUTION AGREEMENT

ScanSource becomes first value-added distributor to offer NCR's full line of POS products

Greenville, S.C. - ScanSource (Nasdaq: SCSC) and NCR Corporation (NYSE: NCR) today announced that ScanSource has been named an NCR value-added distributor. Under the distribution agreement, ScanSource will distribute NCR's comprehensive lineup of point-of-service (POS) systems and other products throughout the United States and Canada.

ScanSource becomes the first value-added distributor to offer NCR's complete line of POS workstations, as well as NCR Web Kiosks, NCR Self-Checkout, NCR ScanMaster software, bar code scanners, and signature capture devices. ScanSource was selected based largely on its strong track record in customer service, logistics and developing industry leading value-added services and programs.

"It has always been our mission to offer our customers a broad and extensive product line, one that includes premier solutions for the markets they serve," said Mike Baur, ScanSource's President and Chief Executive Officer. "By partnering with NCR - a global industry leader in store automation technology - we've become the single source for solution providers who need high-quality POS and ADC products that are delivered quickly and efficiently."

"We're committed to making it easier for NCR resellers, and ultimately their end-user customers, to get the NCR products they need whenever they need them," said Rod Vawdrey, Vice President, Marketing, Channels and Sales Support for NCR's Retail Solutions Division. "Opening up and developing new channels for growing NCR's store automation solutions business is a committed strategy for our group. Adding ScanSource as a distributor not only allows us to better serve our customers through improved logistics and fulfillment services, but also gives us an opportunity to make NCR products available to even more resellers."

About NCR Corporation

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About ScanSource

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