


Update Bulletin

Connected Services Updates and Changes

November 4, 2005

This announcement announces several number of policy changes regarding StoreNext's Connected Services offerings. The information provided in this update supersedes any previous information releases.

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- 1) There is a new contract form effective for immediate use (unless a wholesaler service contract is to be used). This "[StoreNext Connected Services Agreement v6](#)" is now available on the StoreNext Dealer Support Web site.
 - a) StoreNext will now accept a credit card payment – a new option. Payment upon receiving an invoice is no longer an option.
 - b) Additional signer information, email address and phone number is needed.
 - c) There is no longer the requirement for a StoreNext signature.
 - d) Additional information concerning the customer's required store install dates is requested on the store list form.
 - e) Change in format of services request (appendix A) form.
 - 2) Updated pricing with changes that are effective immediately:
 - a) Setup fees have been changed to \$125 per store. The minimum setup fee is \$250. These set up fees apply to each application to be implemented with the exception of CIH.
 - b) CIH required implementation and training fees have increased. Training requirements have increased – experience has revealed that a minimum of 2 weeks is required. Also, please adhere to the price list notes concerning the file conversion fee.

We are pleased to add that Connected Services activity level has never been greater. ScanMaster opportunities have been signed and opportunities are increasing rapidly. The ShrinkTrax program is on a fast "track" (60-70 stores in the last three months with commitments for 24 more stores just this week). The sales funnel is growing daily, the wholesaler programs are beginning to kick in and the application roadmap is very encouraging.

Good luck and please do not hesitate to call me for more information or assistance with your campaigns and opportunities.

To Your Success,



Drew Otte
Connected Services Business
Development

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