

Update

SSCO / FastLane Software-Only Licensing for Used NCR Self-Checkout Hardware

November 9, 2017

As newer generations of self-checkout hardware continue to progress, some customers may be considering used NCR self-checkout hardware from the secondary market.

Channel Partners will need to advise their end users about the software required to operate salvaged FastLane/SSCO hardware. Used equipment sellers are unlikely to provide prospects with crucial information about software licensing costs and requirements. Customers must understand:

- **New software licenses** — must be purchased in all cases. NCR self-checkout software licenses are not transferable, and software licensed to previous owners may not be used even if it arrives pre-loaded on the hardware received from the used equipment seller.
- **Not Available** — standard and discountable SSCO/FastLane software licenses are offered by NCR only when purchased with matching new NCR self-checkout hardware on the same purchase order.
- **Required** — instead, NCR SSCO/FastLane “unbundled” software licenses are required for all second-hand NCR self-checkout hardware, or whenever the licenses and hardware are not simultaneously purchased new.
- **Replacement operating system images** — are often required to retrofit old self-checkout stations to enable the POS software to load and run. These O/S images can be created by NCR as a chargeable professional service, with the typical cost approximating \$10,000 per image.

UNBUNDLED SOFTWARE OFFERINGS AND PRICES

SSCO Core Applications

Software Item	Description	MRP	Discount
G370-2756-UNBL	R5.0 Core Application, Platform, and TB for ACS-IR, per lane, Unbundled from SSCO hardware sale Order 1 @ per self-checkout lane. Includes ACS-IR Transaction Broker.	\$11,495	Discount Not Applicable
G370-2591-UNBL	R5.0 Core Application and Platform for ISS45, SM, SMS, or RORC, per lane, Unbundled from SSCO hardware sale Order 1 @ per self-checkout lane. Transaction Broker/Interface not included. Order separately (see below).	\$9,995	Discount Not Applicable
G370-2592-UNBL	R5.0 Core Application and Platform for IBM ACE, per lane, Unbundled from SSCO hardware sale Order 1 @ per self-checkout lane. Transaction Broker/Interface not included. No standard Transaction Broker image is available. Requires Professional Services quotation to provide.	\$11,495	Discount Not Applicable

Continued on following page...

Transaction Brokers / POS Interfaces

Software Item	Description	MRP	Discount
G330-0047-UNBL	Transaction Broker/POS Interface for ISS45, per lane, Unbundled from SSCO hardware sale Order 1 @ per self-checkout lane. Requires SSCO Core Application.	\$1,150	Discount Not Applicable
G330-0098-UNBL	Transaction Broker/POS Interface for ScanMaster, per lane, Unbundled from SSCO hardware sale Order 1 @ per self-checkout lane. Requires SSCO Core Application.	\$1,150	Discount Not Applicable
[No Orderable Item]	Transaction Broker/POS Interface for IBM/Toshiba TEC ACE POS Note: No standard Transaction Broker image is available for the IBM/Toshiba TEC ACE POS product. A Professional Services quotation and project is necessary to provide the item and image.	As Quoted	Discount Not Applicable

Remote Approval Program (RAP)

Software Item	Description	MRP	Discount
G370-2590-UNBL	NCR R5.0 Remote Approval Program (RAP), Unbundled from SSCO hardware sale Required. Order 1 @ per store.	\$5,495	Discount Not Applicable

For example, license costs to re-equip and operate a recycled four-unit SSCO system for a ScanMaster POS location would likely include:

- Core self-checkout software: 4 @ G370-2756-UNBL @ \$11,495 \$39,980
- ScanMaster TB/Interface: 4 @ G330-0098-UNBL @ \$1,150 \$4,600
- RAP Station software: 1 @ G370-2590-UNBL @ \$5,495 \$5,495
- Platform Image (Professional Service, approx.): \$10,000

ADDITIONAL CAUTIONS FOR CHANNEL PARTNERS

- NCR Channel Partners may resell NCR products to end-user customers only. Channel Partners are expressly prohibited from reselling NCR products to any party that is not an end user, including other Channel Partners or resellers.¹
- All NCR software installed, serviced or sold by Channel Partners must be licensed in accordance with NCR terms and conditions for software licensing (see again note -1- below).

¹ See Global Interact Agreement, termination with cause.