



Update

ISS45 AWG Kickoff Promotion

October 2000

To help get the Associated Wholesale Grocers/Fujitsu-ICL program off to a roaring start, Fujitsu-ICL and the **ISS45** Dealers are offering a special limited-time promotion to AWG members.

- Fujitsu-ICL will provide a **\$500** per lane allowance on **ISS45** for systems sold to AWG members. These systems must include hardware from Fujitsu-ICL, including terminals (control slice, keyboard, printer, display, cash drawer), scanners/scales and office PCs.
- Fujitsu-ICL will provide a **\$250** per lane allowance if the AWG user does not order Fujitsu-ICL Scanner/Scales and/or office PCs. Terminal configurations must still include the control slice, keyboard, printer, display and cash drawer.
- Order P.O.s to ICL must be received through AWG on AWG paperwork.
- The allowance will be paid as a discount against the Dealer invoice on the system.
- These allowances will **not** apply to **ISS45 Express** systems.
- Orders must be received by December 25, 2000 and be shipped on or before January 26, 2001.

This offer should be very helpful in getting the first crop of Associated members onto the PoS technology they'll need to compete for the next decade.

To Your Success,

Tony

Tony van Severter
Director: Supermarket Systems

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