

Update Bulletin

15" Flat Panel for ISS45

October 4, 2002

StoreNext Retail Technologies is pleased to offer a new 15" Flat Panel display for use with office PCs and TeamPoS PoS terminals.

This is a non-touch unit, designed to cover situations where the customer has space for, and needs a 15" display – for example, simultaneous shopper and checker viewing. It is also useful in competitive situations where the advantages of touch-screens and "retail-hardened" hardware fall on deaf ears, and the user is looking only for the Dealer to supply a low-cost general market unit with a larger screen size.¹



This display is also useful for the MFS1 and MFS2 PC/Servers in ISS45 systems.

The 15" display is offered in "electronics store" format, with a standard base. No pole mounts are offered for this product if needed for PoS use.

The display carries a list price of \$667 with a discount of 40%. This places Dealer cost right at the \$400 mark.

There are several advantages of this unit compared to "electronics store" offerings:

- This flat panel is offered in matching² Fujitsu color for the rest of the TeamPoS terminal.
- This 15" flat panel is validated with ISS45 – V7 and V8 WinPoS and V7 DOS. In the selection process, we discovered that many flat panels that do not operate correctly and provide the entire screen view with DOS.
- This 15" flat panel has been validated for proper operation with the TeamPoS 2000, and has been certified to meet FCC rules in system operation.
- This 15" flat panel is covered by StoreNext's 1-year exchange warranty.
- This 15" flat panel uses a standard outlet instead a "wall brick" for power. This ensures access to all power outlets under the counter.
- Fujitsu has negotiated a long run-rate for this 15" flat panel, so Dealers will actually be able to start and finish a multi-store rollout with the same product – and get spares or additional lanes if required to match the rest of the store.
- Dealers get full Centurion Club credit for these displays. (Circuit City may be a fine place to shop, but purchases there are unlikely to credit toward tropical vacations.)

¹ StoreNext continues to strongly recommend the use of the Fujitsu Touch Screen displays with TeamKey as an option for most grocery PoS applications. With this configuration, standard keyboards can be eliminated (V8 and ISS45 7.8) saving cost with outstanding brightness and angular readability. These displays are offered in a compact format to allow ideal mounting in all PoS applications.

² Mostly. The color is very close.

- Ordering this display can complete a full package TeamPoS terminal, enabling the full discount for Dealers on the TeamPoS terminal. Discounts are limited to 40% on TeamPoS 2000 for partial terminals or pieces and parts.

Order:

PIN	Item	Price	Inst	Maint
90000740	15" Flat Panel Display	\$ 667	N/A	\$ 85

Dealers will enjoy a 40% discount on this product. Please take care when ordering this item for PoS use that it is not grouped with higher-discount items (e.g. TeamPoS) for discount purposes.

StoreNext hopes that Dealers will find this product a useful addition to the product line, and especially that it will help get you to the upcoming 2003 Centurion Club.

To Your Success,

Tony

Antony van Beverter