

Update Bulletin

New ScanMaster Pricing and Application Packs

October 18, 2010

To help dealers compete, StoreNext is pleased to offer ScanMaster at outstanding new list pricing of \$995 per lane for 1-5 lanes, and \$1,995 plus \$995 per lane for 6+ lanes. Standard dealer discounts apply.

Even better, the new pricing includes the new ScanMaster “App Pack” – this package of options is provided at no charge (\$0) for 1-5 lanes and \$1,995 list for 6+ lanes. The App Pack includes:

- ScanMaster Base Application (SM44555/001) and Electronic Journal
- ScanMaster Workstation software license (SM40304/KIS)
- ScanMaster Electronic Coupon Package License (SM45180/045)

ADMINISTRATION

Dealers should order the necessary number of POS lanes using these new PINs:

PIN	Item	Price	Inst	Maint
SM45455/001P	ScanMaster POS Software - per lane with App Pack Pricing	\$ 995	\$ 60	\$ 75
SM45455/001PD	ScanMaster POS Software with DynaKey option - per lane with App Pack Pricing	1,195	60	75

Then – depending upon the number of POS lanes – order one of the “App Pack” PINs below. Make sure you order one or the other, but not both.

PIN	Item	Price	Inst	Maint
SM44555/001P5	ScanMaster base software license and application pack - up to five (5) POS lanes	\$ 0 (N/C)	\$ 650	\$ 1,050
SM44555/001P6	ScanMaster base software license and application pack - six (6) POS lanes or more	1,995	650	1,050

Standard dealer discounts apply. Other ScanMaster options, such as SIL/Hostlink, FSA, LaneHawk, additional workstations etc. are available – there are no price or policy changes on those items. See the ScanMaster pricing bulletin. The Pervasive database is required and must be ordered separately – see the Pervasive bulletin.

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SOFTWARE-ONLY ORDERS

Software-only orders (where the POS software is ordered with limited or without hardware) are accepted with limited discounts. See the recently [updated discount policy](#) currently in force.

EXPRESS AND ESPRESSO PRICING

No pricing changes are being made in ScanMaster Express or Espresso prices at this time.

Depending upon the software options desired, dealers may find it advantageous to order some configurations á la carte via line item pricing to take advantage of the options included at no charge (in small stores) with the Application Package.

AVAILABILITY

The new PINs and pricing are available immediately.

The old PINs are withdrawn immediately for new sale.

Dealers with orders already in-house at StoreNext with the old PINs and pricing may contact Order Entry and change their orders if desired, or they may leave the order as is to be shipped and invoiced without changes.

To Your Success,



Antony van Seventer

