

## Update Bulletin

### Connected Payments 1-2-3 Pricing for Very Small Stores

October 23, 2013

To support the Retalix Very Small Store program, a new “Connected Payments 1-2-3” pricing option is now offered.

Connected Payments 1-2-3 offers basic transaction-based pricing at only \$5 per week plus \$0.02 per transaction. In general, 1-2-3 provides the same features as the Connected Payments Criterion package, with these exceptions:

- 1-2-3 pricing is available for stores with one, two or three POS terminals only.
- 1-2-3 pricing provides support for the basic three transaction requirements, 1-Debit, 2-Credit and 3-EBT. Other transaction types and options are not supported.

Comparing 1-2-3 to the standard Criterion package:

Criterion Package Includes...	1-2-3 Package Comparison
<ul style="list-style-type: none"> <li>▪ In-Store OpenEPS and hosted Connected Payments components</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ Software maintenance and support</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ POS payments interface for compatible Retalix and NCR POS solutions</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ Credit→Debit conversion</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ Centralized electronic payments journal/reporting</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ BIN file service</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ Retalix Connected Services Report Viewer for supported POS solutions</li> </ul>	<ul style="list-style-type: none"> <li>▪ Included - same as Criterion</li> </ul>
<ul style="list-style-type: none"> <li>▪ Electronic check conversion option (ECC/ECA)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Optional – ECC/ECA with 1-2-3 requires additional SCP-ECC-123-01 option (\$5/wk)</li> </ul>
<ul style="list-style-type: none"> <li>▪ P-2-P Hardware Encryption – optional: requires additional SCP-P2P-C-01 option (\$5/wk)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Optional – P-2-P Hardware Encryption – requires additional SCP-P2P-123-01 option (\$5/wk)</li> </ul>
<ul style="list-style-type: none"> <li>▪ Store-level signature-capture – not available; host storage requires Summit package</li> </ul>	<ul style="list-style-type: none"> <li>▪ Same as Criterion: requires Summit package</li> </ul>
<ul style="list-style-type: none"> <li>▪ Gift Card (Blackhawk etc.) – not available; gift card requires Summit package</li> </ul>	<ul style="list-style-type: none"> <li>▪ Same as Criterion: requires Summit package</li> </ul>
<ul style="list-style-type: none"> <li>▪ Online WIC EBT (eWIC) Option – requires additional SCP-EWIC-CRI-01 option (\$10)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Not available with 1-2-3</li> </ul>
<ul style="list-style-type: none"> <li>▪ Fuel Site Option – requires additional SCP-FUEL-01 option (\$10)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Not available with 1-2-3</li> </ul>

Use this PIN to specify the 1-2-3 pricing on the Connected Payments Subscription Agreement:

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PIN	Item	Price	Setup
SCP-123-T-01	Retailix Connected Payments 1-2-3 Very Small Store Package, Transaction-Based (01)	\$ 5/week + \$0.02 per transaction	\$ 150

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The updated Connected Payments Pricing Offering and Pricing Sheet is attached. A stand-alone version of this sheet is available from the [Retailix Channel Partner Portal](#).



# Connected Payments

## Offerings and Prices for Retalix POS

### CONNECTED PAYMENTS CRITERION PACKAGE

Includes:

- In-store OpenEPS and hosted Connected Payments components
- Software maintenance and support
- POS payments interface for compatible Retalix and NCR POS solutions
- Credit-to-debit conversion
- Signature capture option (ScanMaster or ISS45 store-level only: host storage requires Summit package)
- Electronic check conversion option (ECC/ECA)
- Centralized electronic payments journal and reporting
- BIN file service
- Retalix Connected Services Report Viewer for supported POS solutions

### CONNECTED PAYMENTS SUMMIT PACKAGE

Includes:

- All Criterion Package items
- Connected Payments P-2-P Hardware Encryption (requires Connected Payments P-2-P key on PIN pad)
- Centralized signature and receipt storage/retrieval of credit transactions (13 months)  
*Storage can be expanded optionally to include centralized ECC receipts and signatures, debit receipts and EBT receipts (13 months)*
- Online WIC EBT option and interface (electronic/on-line/mag-stripe/eWIC, in applicable states)
- Gift card option and interface (Blackhawk etc.)

### SPECIAL PRICING FOR SMALL STORES

- Stores with five or fewer lanes qualify for the reduced prices below on Summit and Criterion packages
- Stores with three or fewer lanes may select the 1-2-3 Transaction-Based Pricing that provides the Criterion Package with transaction types limited to (1) Debit, (2) Credit and (3) standard EBT only

SUBSCRIPTION PRICING SUMMARY		
OFFERING	CRITERION PACKAGE	SUMMIT PACKAGE
Subscription - Standard Stores	\$35 (SCP-CRI-N-L-01)	\$50 (SCP-SUM-N-L-01)
Subscription - Small Stores	\$30 (SCP-CRI-N-S-01)	\$40 (SCP-SUM-N-S-01)
Fuel Site Option (requires store site)	\$10 (SCP-FUEL-01)	\$10 (SCP-FUEL-01)
Online WIC EBT (eWIC) Option	\$10 (SCP-EWIC-CRI-01)	N/C (SCP-EWIC-SUM-01)
P-2-P Hardware Encryption Option	\$5 (SCP-P2P-C-01)	N/C (SCP-P2P-S-01)
Enhanced Receipt Storage Option	N/A	\$5 (SCP-SIG-01)
Transaction-Based Pricing	\$5 + .03/transaction	\$5 + .04/transaction
1-2-3 Transaction-Based Pricing	\$5 + .02/transaction	N/A
Setup service charges: \$150 per store; \$75 additional for Fuel site		

*Prices are weekly subscriptions in effect as of October 1, 2013*