

Update Bulletin

Retalix Program for Very Small Stores

October 23, 2013

To assist Channel Partners in winning small one, two and three-lane stores, Retalix is adding *four new product programs* that combine great hardware and real technology with low prices.

NCR REALPOS 40 — RELEASE 2

This new NCR terminal system provides outstanding performance for an extremely affordable price. See the [brochure on the website](#) for full specifications, but as a quick overview:

- **Lower cost point** — almost \$500 per terminal lower price than the RealPOS 60 Release 2.
- **New technology** — features the 1.86 GHz Intel Atom D2550 Dual Core CPU. (For performance reference, [Touch Dynamic](#) rates it at 752, which is 53% faster than the Celeron 440 (score 491) used in the IBM SurePOS 300). The standard Retalix package includes POSReady 7, 2GB RAM (extendable to 4GB) and 250GB HDD (with solid-state drive available).
- **Great I/O** — without additional cards or converters, you get 4@ 12V P-USB ports; 1@ 24V P-USB; 3@ 5V USB; 4@ powered RS-232; VGA; DVI; dedicated cash drawer port; plus PS/2, Ethernet and Audio ports.
- **Applications and peripherals** — full certification in process with ISS45 and ScanMaster POS, along with a broad range of certified NCR peripherals and applications.
- **Innovative compact design** — sleek, modern look, featuring the smallest form factor in its class (8.9 x 3 x 10 inches) with versatile configuration and mounting options.
- **High reliability** — rugged die-cast aluminum cabinet with a revolutionary thermal cooling solution that enables fan-less operation for increased reliability.
- **Great serviceability** — its EZ-Open hinged cabinet provides tool-free access to internal components for quick repairs and upgrades.
- **Exceptional energy efficiency** — the best energy efficiency in its class, RealPOS 40 provides substantial energy savings and results in lower Total Cost of Ownership for users.
- **Availability** — the RealPOS 40 Release 2 is scheduled for availability November 15. Certification with ISS45 and ScanMaster are planned for completion at the same time.
- **Pricing and options?** — see the new [NCR Hardware Configuration and Pricing Bulletin](#). Thorough configuration notes tell you how everything fits together.



NCR REALPOS 60 — RELEASE 2

This new NCR terminal system builds on the previous RealPOS 60, but ups the ante by offering the hot G1610T CPU – up to a new option for Core i3 technology.

- **New technology** – features your choice of the Intel Celeron G1610T Dual Core Processor or Intel Core i3-3240T Processor CPU. Standard Retailix packages include POSReady 7, 4GB RAM (extendable to 16GB) and 250GB HDD with a solid-state drive also available.
- **Lower cost point** – with the Intel G1610, the RealPOS 60 Release 2 is \$55 less than the earlier version with the Celeron T3100.
- **Great I/O** – unlike with white boxes, peripherals won't need additional cards and a box full of wall bricks. The Retailix packages come standard with 4@ 12V P-USB ports; 1@ 24V P-USB; 3@ 5V USB; 4@ powered RS-232; VGA; DVI; dedicated cash drawer port; plus PS/2, Ethernet and Audio ports.
- **Applications and peripherals** – full certification in process with ISS45 and ScanMaster POS, along with a broad range of certified NCR peripherals and applications.
- **Availability** – the RealPOS 60 Release 2 is scheduled for availability November 15. Certification with ISS45 and ScanMaster will also be completed at that time.
- **Options, pricing and configuration** – get the new [NCR Hardware Configuration and Pricing Bulletin](#) (with configuration notes so you'll know how Tab-A fits into Slot B).

NEW ISS45 AND SCANMASTER EXPRESS PACKAGES AT (EVEN) LOWER COST

To drive cost to the minimum, quote the new Retailix Express packages with the RealPOS 40 and RealPOS 60.

Like the terminals themselves, the pricing for 1, 2 and 3-lane systems have been lowered by about \$500 per lane, while providing real retail hardware from NCR instead of someone's garage-shop boxes and boards.

The new ISS45 and ScanMaster Express packages will be available to ship when the RealPOS 40 Release 2 and RealPOS 60 Release 2 enter volume shipment, currently scheduled for 15-Nov-13.

So get the latest [Retailix Express Pricing and Configuration](#) with the new low-cost options.

CONNECTED PAYMENTS – NEW “1-2-3” OPTION FOR VERY SMALL STORES

To reduce costs even further, Retailix is now offering a new option for 1, 2 and 3-lane (“very small”) stores.

For small stores only, this 1-2-3 pricing reduces subscription prices to \$5/week plus only \$0.02 per transaction, providing the basics: debit, credit and EBT transactions.

See the new [Update Bulletin](#) with the details on this new Connected Payments option.

