

SECTION:	Education and Training	
POLICY #:	ET 7	PAGE: 1 of 1
SUBJECT:	Education and Training for NCR Products	
DATE:	04/13	SUPERSEDES: None

TITLE: ET7, Education and Training for NCR Products

POLICY: NCR has established education and training policies that will qualify Retalix Channel Partners to carry out sales, support and services of the NCR products.

SCOPE: Retalix Channel Partners selling and/or supporting or servicing NCR products

PROCEDURES:

1. For Retalix Channel Partners to sell the NCR products called out in Schedule A, those partners must qualify, and maintain qualification of their staff members according to then-current NCR sales training policies.
 - a. The NCR sales training curriculum is provided to Retalix Channel Partners on the Retalix Channel Partner Portal on the NCR website.
2. For Retalix Channel Partners to support and/or service NCR products, those partners must qualify, and maintain qualification of, their staff members according to the then-current NCR training policies.
 - a. The NCR services training curriculum is provided to Retalix Channel Partners on the Retalix Channel Partner Portal on the NCR website.
 - b. NCR service policies and requirements are provided under the NCR Partner-Delivered Services (PDS) agreement. A specific version of this agreement is available for Retalix Channel Partners enabling access to this program without requiring other participation or status in the NCR Interact Global Partner Program.
 - c. Retalix Channel Partners signing the PDS agreement will have access to the required course curriculum to enable qualification for providing the applicable services.
3. Retalix Channel Partners seeking appropriate training waivers may apply to their Retalix Channel Partner representative.

