

## Update Bulletin

### PocketOffice Release Two — New Features, RBO Compatibility and Pricing

Issue 2  
September 25, 2003

As if PocketOffice™ weren't spectacular enough already, StoreNext is announcing Release Two with a pair of new PocketOffice applications, new compatibility with RBO and some new pricing to boot.<sup>1</sup>

#### POCKETOFFICE RELEASE TWO NEW FEATURES

PocketOffice now includes two applications, both of which have never been done in any kind of supermarket or retail before. These are exclusives that third-parties cannot match and competing systems will not provide.

- **GroceryDashboard™** – provides store managers with the key gauges of customer service and daily sales in the palm of their hand. One glance and they can see a graphical representation of what's going on at the entire front end, including which lanes are open and closed, which cashiers are on which lanes, and, magically, how many shoppers are waiting at each lane.<sup>2</sup> Even drill down for productivity data (is your engine overheating? Using too much gas? Oil pressure too low?) It's easy to know exactly when to bring additional cashiers on or send someone to a break, and with GroceryDashboard's built-in messaging system, the manager can send notes to all or selected terminals right from their PocketOffice iPad.

Need to shift into a higher gear? Is store traffic today putting on your turn signals? GroceryDashboard also gives Managers the latest flash sales data and daily financial progress, compared with prior periods. One look and managers will instantly know when they're over, under, or cruising right at the speed limit.

- **Remote Cashier Monitoring** – security without lifting a finger, this is positively the most effective method of monitoring cashiers. Managers or head cashiers can watch the real-time receipt text from transactions while actually observing the front end, right on the iPad's screen. There is no delay, and clerks will have no idea which if any lanes are being monitored. In fact, nearby managers could be doing any of the other PocketOffice functions and no one would be the wiser.

Both GroceryDashboard and Remote Cashier Monitoring are now provided as part of the PocketOffice package at no additional charge with PocketOffice Release Two. Dealers can download PocketOffice Release Two from the StoreNext Dealer Web site. One way – go to the

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<sup>1</sup> Surely you jest – just \$3,995 *list price* for all five PocketOffice applications, plus iPad, Radio and an 802.11b 11Mb Access Point???

<sup>2</sup> Requires ISS45 enhancement currently in process for October/November release and updated PocketOffice software scheduled for October release.

[PocketOffice All-In-One Page](#) where everything about PocketOffice is available in one view, Bulletins, documentation, pricing, downloads – the works.<sup>3</sup>

## NEW DOCUMENTATION

Along with the new features comes a set of new documentation.

First, you'll find Issue 2 of the Product Bulletin ([1192-PocketOffice for ISS45](#)).

Then there are new versions of the *PocketOffice Installation Guide* and the *PocketOffice Users Guide* for PocketOffice Release Two. Of course, it's with the rest of the [manuals](#), but you can also find them – guess where – on the [PocketOffice All-In-One Page](#) of course.

## NEW COLLATERAL

So new it's not done yet – sorry – but we're working on the [PocketOffice Brochure](#) inserts for Cashier Monitoring and GroceryDashboard, plus the PowerPoint presentation.

## POCKETOFFICE RBO AND IPAD COMPATIBILITY

PocketOffice Release Two is compatible with combined ISS45/RBO installations. Parameters in PocketOffice Release Two and RBO 4.2.1 are now available so that PocketOffice file maintenance (Shelf Audit and Item Management) will be disabled if used with the RBO file set. With RBO 4.3, PocketOffice's Shelf Audit and File Management tools will be able to act directly on RBO's files, completing the ideal 3-way compatibility between PocketOffice, RBO and ISS45. The other PocketOffice applications – Q-Buster, GroceryDashboard and Remote Cashier Monitoring – will continue to work directly with ISS45's PoS application.

RBO 4.2.1 runs its RF functions on the Fujitsu iPad. So you can use the same iPad purchased with PocketOffice with RBO, saving considerable money from the former RBO hand-held requirements.

Here is the RBO/PocketOffice/ISS45 Compatibility Matrix (including Dashboard and Remote Cashier Monitoring) as described above:

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ISS45 Version	ISS45 Release	RBO Release	PocketOffice Release
Version 8	8.0.6.0-051	4.2.1	Release Two (1.7.2.51)
Version 7	7.0.8.3-052	4.2.1	Release Two (1.7.2.51)

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## NEW POCKETOFFICE PRICING FOR RBO USERS

If you buy PocketOffice with RBO or RBO Express, this means you'd have a duplicate set of Shelf Audit and Item Management software. So don't pay twice. When buying RBO and

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<sup>3</sup> If you're a Dealer, you're going to *love* the new PocketOffice/iPAD upgrade facility. No configuration of the iPad is now required after the software upgrade – it's automatic and retained from the original PocketOffice installation.

PocketOffice on the same sales order,<sup>4</sup> then use one of the PocketOffice PINs below and save a cool grand on the list price of this combination. Use the same RBO PINs and pricing as before, but make sure you order the RBO-combined PocketOffice item from the options below:

<b>PIN</b>	<b>Item</b>	<b>Price</b>	<b>Inst</b>	<b>Maint</b>
45POR-01A	Pocket Office for ISS45 Complete Package, <b>First Unit with RBO</b> includes Pocket Office base applications, iPad (IPAD100-10), iPad Radio (IPAD142-RFI), 802.11b Access Point (AIR-AP352E2C). <b>Chargers, cradles and extra batteries not included.</b>	\$ 3,995	\$ 100	\$ 600
45POR-01	Pocket Office for ISS45 Package, <b>First Unit with RBO, No Access Point</b> includes Pocket Office base applications, iPad (IPAD100-10), iPad Radio (IPAD142-RFI). <b>Chargers, cradles and extra batteries not included.</b>	\$ 3,195	\$ 100	\$ 100
45PO-02	Pocket Office for ISS45 Complete Package, <b>Additional Unit</b> , includes Pocket Office base applications, iPad (IPAD100-10) and Radio (IPAD142-RFI). <b>Chargers, cradles and extra batteries not included.</b>	\$ 2,995	\$ 100	\$ 500

The Dealer Discount for Pocket Office packages is 35%. The RBO-combined PINs will only be accepted if a new RBO license (including migration and pre-purchase RBO offers) is on the same sales order. Additional units (45PO-02) may only be purchased on same order as a First Unit (45PO-01A, 45PO-0145, POR-01A or 45POR-01) for the same store and on the same order. Note there is no reduction in the Additional Unit pricing for RBO combinations.

These new PocketOffice features cannot be duplicated by any other PoS system or hand-held offering anywhere in the retail market. Make sure you use PocketOffice to cement your RBO and ISS45 PoS business by delivering this exceptional value to your grocery customers.

To Your Success,

***Tony***  
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 Antony van Bever

<sup>4</sup> This is a requirement. The RBO-combined PINs will only be accepted if a new RBO license (including all migration and pre-purchase RBO offers) is on the same sales order.