

Fujitsu U-Scan[®]

Self-Checkout Solutions for
Independent Grocers



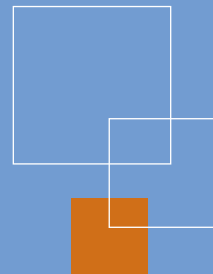
Let your shoppers declare their independence with the #1 self-checkout system in the grocery industry

It's time for independent grocers to check into the power of self-checkout. Why? Because U-Scan® self-checkout from StoreNext Retail Technologies now offers the world's leading self-checkout solution with pricing and integration solutions custom-tailored for independent grocers and regional chains.

A standard feature of grocery stores by the late 1990s, self-checkout allows shoppers to scan, bag and pay for their goods with little or no assistance from store personnel. But historically the benefits of self-checkout have been the exclusive privilege of the world's largest supermarket chains.

Not anymore. With U-Scan, StoreNext continues to level the technology playing field between independent grocers and the industry giants. Through StoreNext, independents can seamlessly — and cost effectively — integrate U-Scan with ISS45 and ScanMaster, the industry's premier POS systems.

StoreNext also offers a broad range of hands-on services that will add value and improve ROI from the very beginning. With StoreNext, Every Day Is Independents' Day.



Reposition your labor and grow your market share

U-Scan will lower labor costs and increase productivity within your store. But from the independent's perspective, U-Scan's most important benefit is its ability to increase shopper satisfaction by minimizing wait times and allowing your store staff to focus on improving the customer experience in your store.

Imagine what checkers can accomplish when they have more time to spend interacting with shoppers, helping locate items or assisting customers to their cars. Just imagine how improvements in shopper service, significant cost reductions and greater productivity can grow your market share. Then just imagine what U-Scan self-checkout can do for you.

Shopper Service and Satisfaction? Take this Quiz!

What is better service?

- (A) Give shoppers the option to check themselves out immediately
- (B) Make them wait in line



Your best/friendliest cashier should:

- (A) Be punching keys on the register
- (B) Helping shoppers in the store

Here's how it works

- Shoppers ready to check out can see at a glance if the self-checkout option will be faster.
- When they choose the U-Scan lane, they are guided through the system by a touch screen monitor and prompted by automated voice instructions.
- They then scan each item with U-Scan's scanner/scale, using the scale to weigh PLU or non-bar coded items.
- They (oftentimes the whole family) bag the goods at a bagging station and integrated weighing platform located right next to the scanner. The bagging platform also serves as a security device to detect non-scanned or substituted items.
- The shoppers then select a method of payment — cash, check, credit, debit, coupons, gift certificates or another standard method. U-Scan can also handle split tenders, and it supports a number of electronic payment terminals and PIN pads.
- As a final step, U-Scan provides the shoppers with a printed receipt.
- U-Scan also handles both bar coded and non-bar coded items. With an overhead video camera and the ability to integrate an Electronic Article Surveillance (EAS) system into every model, U-Scan serves as a secure deterrent against shrinkage and internal theft. And by integrating U-Scan with the Fujitsu iPAD™ mobile attendant wireless option, U-Scan can mobilize your services — and sales — even better.



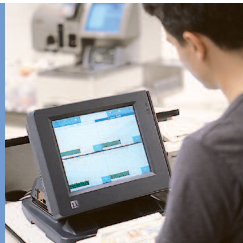
Customize U-Scan self-checkout systems to your own specific needs



The U-Scan product line offers a variety of configurations that can fit virtually any space requirement. Its modular approach, advanced software and compact design will increase productivity and save space at the front-end, while allowing shoppers to purchase items quickly and easily, either at the checkout stand or at other departments within the store.

Even smaller 3-5 lane stores can take advantage of U-Scan's compact units.

Regardless of the model you choose, U-Scan provides proven software that mimics the POS environment and offers upgradeable configurations to accommodate higher throughput. U-Scan is fully integrated with StoreNext's ISS45 and ScanMaster systems: consolidation, reporting and balancing is the same as standard lanes.



U-Scan1

A compact, single-bag self-checkout system, U-Scan1 is ideal for independent grocers who need a small footprint solution. Its compact size also allows it to integrate easily within departments of larger stores for added effectiveness and shopper convenience.

U-Scan3

A three-bag self-checkout system, the U-Scan3 is designed for express checkout and medium-sized orders. Like other U-Scan configurations, U-Scan3 can easily be upgraded to accommodate a higher throughput. It can also be maintained with minimal involvement of IS and store support services.

U-Scan5

Like the one- and three-bag systems, U-Scan5 is a modular unit that maximizes flexibility. It is best suited for medium- and large-sized traffic environments.

U-Scan6

Offering increased capacity for large orders, U-Scan6 is a six-bag option that features a rotating bagging platform. This carousel design gives shoppers easy access to bag racks and reduces reaching and body strain during the bagging process.

U-Scan MAX

The U-ScanMAX is designed to handle the biggest orders. Equipped with a large takeaway belt that enables shoppers to efficiently complete super-size orders, MAX provides a level of sophistication, security and productivity never before seen.

U-Scan Kiosk

Specifically designed for debit and credit card transactions, the (future) U-Scan Kiosk will dispense cash as an added convenience for the shopper. This model is planned for remote locations as a handy alternative to an ATM. Its compact size is also ideal for independent grocers and planned for smaller stores with limited space.

U-Scan Attendant Station

With the U-Scan Attendant Station, an employee monitors activity at each checkout terminal. Monitoring via a central command post or an attendant station provides shoppers with prompt service at all times. Three attendant station options are available:

- U-Scan Attendant Station with touch screen monitor, keyboard, receipt printer for credit/debit transactions, and hand-held scanner to assist shoppers with large items.
- Compact Cashier, the all-in-one portable counter-top attendant station for retailers with limited space.
- iPad® wireless mobile attendant station that allows an employee to oversee the U-Scan system from any location in the store.



Ideal for independent grocers and regional chains, U-Scan systems give your shoppers the option to use a quick self-service checkout. Even those who go to your conventional staffed lanes get better service due to shorter lines and wait times. Everyone wins!



Benefits backed by superior quality and commitment

U-Scan has been the #1 system in the grocery industry for many years. Now, with the added resources of StoreNext—the world's only technology company completely committed to serving independent grocers and regional chains—U-Scan self-checkout offers independents possibilities that were never available before.

What's more, StoreNext and dealer technicians and trainers ensure ongoing operations, high performance and ongoing support 24 hours a day, 7 days a week, 365 days a year. Check with your dealer for options.



Important Benefits

Labor and Cost Savings

One cashier can do the work of two, three or four people—with lower costs and higher productivity for your store.

Better Shopper Service

You can reposition your labor to focus more strongly on customer service. Benefits include increased customer loyalty, stronger long-term relationships and the opportunity to win business away from competitors, including the larger chains and C-stores.

Faster Checkout = Kept Shoppers

The 2006 AP-Ipsos poll once again proved the necessity of self-service: almost one of four said grocery checkout caused the most impatience and half won't return to stores that force waits.

Modular and Changeable

U-Scan is the only self-checkout system that can be upgraded without changing the main module—where the majority of the cost resides.

Seamless Integration

StoreNext coordinates U-Scan with ISS45 and ScanMaster development, certifying all releases to ensure feature consistency, easy support and plug-and-play operation.

Proven ROI

Investment payback is well documented with benefits consistently showing cash-on-cash payback in 12-15 months. For independent grocers, the market share implications of providing better service may prove more beneficial. Consult your StoreNext dealer for more information.

About StoreNext

StoreNext is the No.1 supplier of retail technology to independent grocers and regional chains, and the only major technology company focused exclusively on their needs. StoreNext's Connected Services and store automation offerings enable independents to compete on a level technology playing field with industry giants.

StoreNext's one-stop technology resources include POS systems and equipment, store office applications, self-checkout systems, store headquarters and hosting applications, shopper loyalty management and analysis systems, electronic shelf labels, fuel POS and petroleum management and in-store mobile wireless computing.

Find out how StoreNext can help you compete profitably by attracting and retaining your shoppers while eliminating costs. Call us at 1-800-298-0151 and visit StoreNext at www.StoreNext.com.

**StoreNext. Where Every Day Is
Independents' Day.**



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